





"We're increasingly committed to ensuring that the City of Cape Town takes its place as a key driver of change. We recently unveiled

the city's 189th Wi-Fi zone with a further 90 zones planned to go live between now and June 2017. Since we launched our Development Application Management System (DAMS), 96% of all building plans have been approved within prescribed time frames, and by April 2016 we'll also be launching an online submissions portal for all building plans. These are a few of the many efforts, reflected in this report, that we have in place to change the lives of people and build a society based on freedom, fairness and opportunity."

EXECUTIVE MAYOR PATRICIA DE LILLE, City of Cape Town



"Cape Town is a ranking tourist city on the continent, the leader in business tourism, and home to an increasing number of companies with truly pan-

African and global ambitions. All of these begin with a clean, safe and functioning central business district where the infrastructure is maintained and expanded to facilitate growth and job creation. For this work we must thank the Cape Town Central City Improvement District (CCID) and its partners in the public and private sector who have teamed up to protect and expand the asset base of the Cape Town Central City and help to make it a place that Wesgro is proud to promote every single day."

TIM HARRIS, CEO, Wesgro



"Cape Town is one of South Africa's fastest growing cities. Offering economic opportunities in major sectors, the city attracts residents

from across the country, and leading businesses are turning to it as the country's new economic centre. The city generates over 70% of the Western Cape's economic activity.

"Significant investment in world-class infrastructure and a commitment to cutting red tape have led the rise in Cape Town's reputation. Over the past few years, the Western Cape Government has embarked on several initiatives designed to make it easier to invest and do business in our region – one of our game-changing priorities in this province. This is coupled with our Project Khulisa growth strategy, which focuses on key sectors with the highest potential to create opportunities for jobs and growth.

"Strengthening our relations with key stakeholders such as the CCID is critical in reaching our goals. We are very proud of the achievements of the CCID in improving our economic environment, and the results outlined in this report are further evidence of its dedication to this goal. This publication tracks our progress and showcases our biggest success stories. I am confident that this guide will provide a useful snapshot of major developments in the Cape Town Central City, showcasing the best features of the Western Cape's economic heart."

MINISTER ALAN WINDE, Ministry of Economic Opportunities, Western Cape Government

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INTRODUCING THE CAPE TOWN CENTRAL CITY

An Executive Summary of the 2015 report: a year in review



Tasso Evangelinos TOWN CENTRAL CITY



CHAIRPERSON: CAPE TOWN CENTRAL CITY

It is with great pride that we bring you the fourth edition of *The State of Cape Town* Central City Report, which reflects back on the economic year that was 2015 in the CBD.

No doubt, the world is in economically challenging times, and yet overall the Central City continues to thrive as an important investment destination and provider of opportunities for all. In an area of 1.6km², it boasts over 1 200 formal retail and 900 informal trading businesses, close to 1 400 other businesses ranging from ICT to the legal sector is home to well over 6 000 residents, provides education across 44 institutes to over 9 000 full-time and 3 500 part-time students, and hosts over 600 events annually. Then add the, conservatively, over R8 billion of new investment being developed here over the next five years.

International consultancy McKinsey¹, in its article When cities rule the world 2, refers to Cape Town as an example of one of the three kinds of cities driving the new urban topography: a gateway city (the other two being global hubs and mega-cities). With over 25% of the metropole's entire economy and 30% of its workforce being based in the CBD. then clearly if Cape Town is a gateway city, the Central City is its gatekeeper.

While all the usual information can be found in this year's edition - from analyses of the business climate and commercial and retail occupancy rates to the price of residential properties - there is much that is new.

A number of pilot projects are either being launched in the CBD or incorporate the area. including the expansion of the City of Cape

Town's fibre-optic rollout to now be leveraged by the private sector, and plans for the optimal management and usage of important public spaces that play a vital role in the economy and inclusivity of the Central City.

The research team behind this year's edition has also listened to the "asks"; among these have been enquiries received around the types of opportunities, be they services or retail, that can still be realised to meet the ever-expanding daytime/nighttime economy.

Likewise in terms of residential this year

we've included information on student accommodation in the CBD, but we also regularly get asked how will the increasing desirability (and prices) of residential property be matched with the need to densify and provide the type of accommodation that will enable more Capetonians to live closer to their place of work. This is a challenge we take very seriously and it will be one of the focal areas. for the next (2016) report as we investigate best practice across the globe in order to guide both the public and the private sectors in this regard.

Indeed, the public and private sectors play

a huge role both in this report and in the "daytime job" that we - as the publishers - have as the CBD's city improvement district. On all fronts, the collaboration we enjoy with these sectors is extremely important to us, and to this end we thank every single person who has contributed to this report, and who contributes to the work of the Cape Town Central City Improvement District (CCID) in enabling a CBD that is "safe, clean, caring and open

CAPE TOWN in context

The Cape Town Central City (or CBD) is the traditional, 1.6km² "downtown" of Cape Town. Here the broader metropole (2 461km²) is placed into context¹ for a better understanding of the Central City.

ACCOLADES FOR CAPE TOWN IN 2015

- Recognised as a leading city in international efforts to combat climate change, joining 10 cities worldwide (including Buenos Aires, Copenhagen, Melbourne, New York, Oslo, Rio de Janeiro, San Francisco, Sydney and Washington DC). First African city to meet the planning and reporting requirements of the Compact of Mayors.
- The City of Cape Town's Water Conservation and Water Demand Management Programme was the winner of the Adaptation Implementation Category in the 2015 C40 Cities Awards in Paris.
- The City's MyCiTi bus network received a special recognition award at the 61st UITP World Congress on Global Public Transport, held in Milan, Italy, as a leader in African public transport systems.

- The 2014-15 audit outcomes for the Western Cape Government showed that 12 out of 132 provincial departments had received clean audits, with the percentage of departments that have achieved this increasing to 92% from 36% in 2011-12.
- Made it onto UK publication the *Telegraph's* Most Beautiful Cities list in September.
- Ranked 10th on TripAdvisor's Travelers' Choice Top 25 Destinations in the World
- Ranked by CNN as the ninth Best City in the World.
- Placed second on National Geographic's Best Beach City in the World list.
- Ranked ninth on Travel + Leisure's Top 10 Overall World's Best Cities list.

Source of statistical information: City of Cape Town Economic Performance Indicators for Cape Town (EPIC) report Q2 (April-June) 2015

² As the 13th department, the Department of Health obtained an unqualified audit opinion



Western Cape Cape Town 3 957 798

> The City of Cape Town is rated by the international credit ratings agency Moody's as A1.za/P-1.za - at the high end of the six metropolitan fiscal position and prudent financial management.

Cape Town's weather temperature (°C) Average 20 20 30 50 70 90 100 70 50 40 20 20 precipitation (mm)

¹McKinsey & Company is a worldwide management consultancy headquartered in New York City in the USA

² By Parag Khanna, New America Foundation, for McKinsey on Society, http://voices.mckinseyonsociety.com

It produces qualitative and quantitative analysis in order to evaluate management decisions.

3 www.weatherbase.com and www.cape-town.climatemps.com



Average temperature

Average annual precipitation

Average monthly precipitation

Average length of a day 12 hours

Average daily sunlight 8 hours 12 minutes **GROSS DOMESTIC** PRODUCT (GDP) South Africa

R3 040.592

Western Cape R417.329br

CAPE TOWN'S GROSS GEOGRAPHIC PRODUCT (GGP):

9.7% of national GDP (second-highest metro in SA, with Johannesburg 14.6% and eThekwini 9.2%)

CAPE TOWN'S **HIGHEST GROSS** VALUE-ADDED (GVA) SECTORS ARE

Finance 32.4%

17.7% Manufacturing

13.0%

EMPLOYMENT & EDUCATION IN CAPE TOWN

Contribution to national employment 8.85%

Expanded unemployment rate 23.9% (Below the national rate of 34.9%)

Literacy rate (Above the national rate of 82.9%)

Matric pass rate 84.7% (Best performing province: above

national rate of 70.7%)

Cape Town's Central City BY THE NUMBERS



Broadband rollout by City of Cape Town in CBD in 2015

of cable installed by end June 2015

Typical speed in connected buildings:



COMMERCIALAND RETAIL SPACE

average occupancy rate across all grades of commercial property in Q4 2015 (UP FROM 86.6% Q4 2014)

1 036 812m²

TOTAL OFFICE SPACE IN THE CBD (of which 103 492m² was available for leasing as at Dec 2015)

average occupancy rate across O all retail categories in 2015 (up from 93% in 2014)

269 293m²

total retail space in the CBD (190 977m² in streetfacing retail and 78 316m² inside shopping centres).





DOING BUSINESS

Excluding the retail sector (of which there are over 1200 formal outlets and over 900 informal traders), the following indicates the number of businesses in the CBD per sector.



call centres)











banking







cosmetic

CBD there are:

institutions students



The knowledge economy

Within and just on the boundaries of the

689 Legal services (488 of which

are advocates)

3 530 1648

part-time



THE VALUE OF **CBD PROPERT**

The City of Cape Town's most recent official property valuations report (as at 2014/15) showed the overall nominal value of all property in the CBD to be R23 724 605 292

Since then, conservatively, the following have been recorded by the CCID from June 2015 onwards:

R3 041 400 000 completed since June 2015

R4 365 000 000 R812 000 000 currently underway/in construction

planned

R8 218 400 000 — in total*

*Made up of R1 643 000 000 public and R6 575 400 000 private investment

Residential roundup

TOTAL ESTIMATED NUMBER AND RAND VALUE OF ALL UNITS SOLD

2013: 163 units = R249 million **2014:** 191 units = R296 million **2015:** 185 units = R376 million

VERAGE DAYS SPENT ON THE MARKET:

Average year-on-year property sale price

2013 2014 2015 R1.552m R2.031m R1.428m

Average size of unit sold:

Average price per m² sold: R24 483/m²

The economics of public space

The City's Transport for Cape Town (TCT) has spent over R42.5million on improving pedestrian safety in the **CBD** during

2015.

2 The first Open

Streets in the CBD, held in January 2015, saw more than 15 000 people enjoying a car-free Bree Street

91% of residents

living in the CBD said they visited The Company's Garden in 2015.

The annual switching on of the festive lights in December 2015 attracted 80 000 spectators

onto the Grand

Parade and

neighbouring streets

THE CAPE TOWN INTERNATIONAL CONVENTION CENTRE IN 2015

- Hosted 502 events for 555 286 visitors ■ Generated R3.1 billion towards the Western Cape GGP and R3.4bn towards national GDP
- Contributed R1.72bn towards indirect household income
- Sustained 8 058 direct and indirect jobs throughout South Africa



conducted in 2015.

of businesses

indicated their likelihood of remaining in the CBD, of which 30% are thinking of expanding.

of businesses felt of businesses that the Cape felt that the Town CBD was safer than other South African was good to excellent.

availability of public transport



have been based for 10 years or more in the CBD.



23 070 government

28 750 users are served on

work at these offices each day

CAPE TOWN CENTRAL CITY REPORT



DOING BUSINESS in the Central City

With 25% of the metropole's entire economy and over 30% of its workforce, the Cape Town Central City's business environment is the pulse driving the lion's share of investment into the region.

WORKING IN THE CBD

Cape Town's economy is the second-largest municipal economy in the country and the second most important contributor to national employment. Of the seven industries¹ in which the city has the most pronounced comparative advantage compared to the country as a whole, two categories - hospitality, and finance and business services - are well represented among the over 2 500 private businesses and 109 government service offices located in the CBD

Cape Town is also becoming the top hiring hub in the country for startup and tech firms². More than 50% of South Africa's startup jobs are advertised in Cape Town, compared to 34% in Johannesburg, according to job-search engine Adzuna, and again this sector is well-represented in the CBD

In support of startup and tech firms, the City of Cape Town is investing extensively in the rollout of fibre-optic broadband, with a pilot project in the CBD (see page 8) looking to extend the network to be leveraged by the private sector. In turn, the Western Cape Government has acknowledged that internet access is critical for economic development, specifically in terms of encouraging entrepreneurship, and is therefore in the process of rolling out Wi-Fi hotspots.

¹The other five industries being fishing, clothing & textile wood product manufacturing, electronics and furniture Economic Performance Indicators for Cape Town (EPIC), Quarter 3 (July - September 2015), Sector focus: business process management, City of Cape Town ² http://africanbusinessmagazine.com/sectors/

infrastructure/cape-town-just-pretty-face/



| BREAKDOWN OF | |
|-------------------|--|
| PRIVATE COMPANIES | |
| N THE CBD | |

Excluding the retail sector, of which there are well over 1200 formal outlets and over 900 informal traders, the following is a breakdown of the primary forma business sectors in the Central City.

| | TRAVEL SERVICES | ARCHITECTURE & ENGINEERING | FINANCIAL SERVICES & BANKING | INFORMATION & COMMUNICATIONS TECHNOLOGIES* | SPECIALISED SERVICES | MEDICAL, HEALTH & COSMETIC | LEGAL SERVICES |
|-------------|-----------------|-------------------------------|------------------------------------|--|-------------------------|----------------------------------|-------------------|
| 2012 | 68 | 73 | 90 | 87 | 164 | 175 | 594 |
| 2013 | 77 | 75 | 88 | 67 | 167 | 202 | 592 |
| 2014 | 72 | 70 | 88 | 59 | 151 | 155 | 582 |
| 2015 | 80 | 88 | 82 | 67 | 215 | 160 | 689 |
| *(including | call centres) | | | | | | |

CAPE TOWN AS A FRENCH TECH HUB

Considered as one of the most innovative hubs in Africa, Cape Town has just been selected by France's Minister of Economy, Industry and Digital Affairs as a new "French Tech Hub", joining five other cities with the same designation: Moscow, New York, San Francisco, Tel Aviv and Tokyo. In order to foster the growth of startup companies abroad to support the hyper-growth in the field by French firms and to promote innovation in the field in general, the project is being supported by leading French companies such as Methys, Orange, Dassault System, Gemalto, Eschneider Electric and Efront.

www.consulfrance-lecap.org/Creation-of-a-French-Tech-Hub-in-Cape-Town

THE INFORMAL SECTOR

The informal sector represents around 12% of the metropole's economy and employs around 18% of its economically active residents. The following delineates the breakdown of informal offerings in the CBD where an estimated 900 informal traders are permitted to operate¹.



¹Economic Performance Indicators for Cape Town (EPIC), Quarter 2 (April - June 2015), Sector focus: the informal sector, City of Cape Town

GOVERNMENT **SERVICES IN THE CBD**

109 different government services offices

94 of these are accessible to the public

23 070

government employees work at these offices

served each day on average

BUSINESS PROCESS MANAGEMENT (BPM)²

The BPM sector in South Africa contributes at least R50 billion to the national GDP and employs some 215 000 people, with 26 700 servicing international markets a figure that has grown from 21 700 in 2014, with 87% of the growth having occurred in the Western Cape.

- 45 400: number employed (domestically and offshore) in the Western Cape sector
- 91.7%: percentage of BPM sector agents that are permanently employed
- 59.9%: percentage of the country's international market share that the Western Cape has

Top international markets (offshore) serviced by the Western Cape; UK (62%). USA (12.9%), Australia (10.8%), Germany (6.8%), France (1.7%), Netherlands (1.5%)

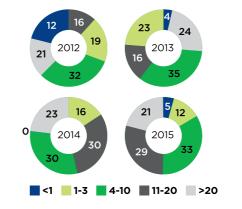
Percentage of agents employed in the six top sectors in the Western Cape



² 2015 BPeSA Business Process Management Report. BPeSA is the national association for companies operating in the business process management

RESULTS OF THE ANNUAL ONLINE BUSINESS SURVEY

Since 2012, the CCID has conducted surveys with its business community to determine perceptions around the economy, the Central City as a location, and the CCID as a service provider. The recent challenges of a global economic decline are reflected somewhat in the 2015 results; however, the overall sentiment towards doing business in the CBD remains buoyant.

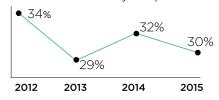


These percentages rate those respondents (equating to a minimum of 8 out of 10 businesses) likely to remain in the CBD.

2012 2013 2014 2015 78% 80% 76% 86% When presented with the notion that "compared to other CBDs, Cape Town offers a safe place for people", the following percentages of respondents agreed.



This trend has remained relatively stable, in spite of current economic conditions, and indicates that one in every three businesses are still likely to expand.

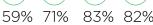


The following percentages over the years rate this between good and excellent











The following percentages rates this between good and excellent

| 73% | 77 % | 83% | 78 |
|------|-------------|------|-----|
| 2012 | 2013 | 2014 | 201 |



BROADBAND RO

Any CBD serious about attracting and retaining investment needs to offer affordable, fast broadband connectivity on par with other globally competitive destinations, particularly those in developing countries. The City of Cape Town's rollout of its fibre-optic Municipal Broadband Network¹ in recent years has now reached the point where it is robust and extensive enough to be leveraged by the private sector.

> The City of Cape Town is investing R1.7 billion over seven years in the creation of its Municipal Broadband Network. This is primarily to connect its own buildings and facilities (of which there are over 700 throughout the metro) but also to enable commercial operators to use the infrastructure to provide high-speed fibre-based services to tenants of commercial buildings in, for example, The City's Municipal Broadband Network is already used in the CBD to connect:

- City buildings and facilities to its corporate wide area network
- Western Cape Government buildings
- MyCiTi bus stations
- City Law Enforcement cameras
- Public Wi-Fi facilities to the internet.

PILOTING THE PROJECT IN THE CAPE TOWN CBD

The City has launched a pilot project to install a cable to every building in the CBD, so that when a request for a fibre pair allocation is received, it can immediately be provided. This will reduce the fulfilment time for a new service and give tenants/owners a choice of service providers. The cost per building of this project is less than the current "on demand" cost, and will cause less disruption in the long term. Participating property owners will bear part of the cost and, in preparation. are being encouraged to make provision for the installation of multiple service providerowned - and municipal open access - cables in all new or refurbished developments by including redundant cable entry ducts and telecoms service termination points in building plans.

A DIGITAL STRATEGY

As stated by Executive Mayor Patricia de Lille, the intention is to make Cape Town "the most digitally connected city in Africa" and towards this goal the City of Cape Town is developing its Digital City Strategy around four pillars.

1 DIGITAL INFRASTRUCTURE

ICT infrastructure rollout using digital solutions to enhance the overall effectiveness of critical City infrastructure.

2 DIGITAL ECONOMY

Creating an enabling environment for the growth of tech-enabled enterprises and maximising its job creation potential.

1 DIGITAL **J** GOVERNMENT

Driving transparency, enhancing service delivery and promoting citizen engagement through ICT.

4 DIGITAL INCLUSION

Closing the digital divide by promoting digital access, improving digital skills, and promoting digital initiatives that enhance quality of life.

THE CITY'S OPEN ACCESS NETWORK INFRASTRUCTURE

The City's network infrastructure is "open access", meaning that it has been designed and is operated to enable multiple networks and service providers to use it - unlike a privately owned cable connection, which is for the use of one service provider only. Once a municipal cable has been installed, multiple commercial operators can provide services to a building's tenants - giving tenants choice, encouraging competition, improving services and driving down prices.

The design of the City's network infrastructure means that it can be used by any operator to connect any building in the CBD to its own network, and to the internet. All buildings provided with a fibre-optic cable are connected to the nearest switching facility; all the switching faculties are connected to each other; and the data centre of each commercial operator is "cross-connected" to the switching centre closest to it.



LENGTH OF CABLES

In the metro as at the end of June 2015:

659 899m

In the CBD as at the end of June 2015:

12 500m

Expected in the metro by June 2021:

1814774m

SWITCHING **FACILITIES**

18 In the metro as at the end of June 2015

61 Expected in the metro by June 2021

In the vicinity of 5 the CBD as at the end of June 2015

4 Expected in the CBD by June 2021

CAPITAL INVESTMENT

In broadband infrastructure by the City as at the end of June 2015:

R463 million

In broadband infrastructure by the City in the CBD as at the end of June 2015:

R123m

Projected in broadband infrastructure by the City at the end of June 2021:

R1 794.5m

USING THE CITY'S CABLES

Buildings in the CBD can be connected to the City's network infrastructure once a service provider asks the telecommunications branch to lease an access fibre to it and the building owner has given permission. The process is as follows.

- 1 A tenant of a building asks its service provider for a fibre-based broadband service.
- The service provider (which must have an ECS or ECNS license) requests the City to lease a fibre between the building and a switching centre.
- The City installs the cable if one is not already installed.
- The City allocates and leases a fibre pair on the cable to the service provider.
- The service provider uses the fibre pair to deliver a broadband service.
- The cost of the lease is recovered by the service provider as part of its charge for the broadband service.

COMMERCIAL DATA CENTRES IN THE CBD

A number of commercial data centre operators located in the CBD offer fibre-based services, including:

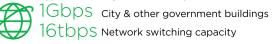
- Cybersmart (Canterbury Street)
- Internet Solutions (Bree Street)
- MTN (Harrington Street)
- RSAWEB (Bree Street) Vanilla Networks (Buitengracht)
- Vodacom (Martin Hammerschlag Way)

The Bree Street building occupied by Internet Solutions and RSAWEB also houses the Cape Town Internet Exchange (CINX), where network operators are able

Other operators offering fibre-based services in the CBD include: ■ eNetworks ■ Neotel ■ Telkom

to exchange traffic on a peer basis.

Typical building connection speed:



TOTAL NUMBER OF BUILDINGS CONNECTED TO THE CITY'S BROADBAND INFRASTRUCTURE

| | City of Cape Town buildings | Other government buildings | Private buildings | |
|---|--------------------------------|-------------------------------|-------------------|--|
| Across metro as a whole at the end of June 2015 | 240 | 50 | 38 | |
| By June 2021 | + 700 | + 250 | + 2 500 | |
| In the CBD at the end of June 2015 | 18 | 20 | 35 | |
| By June 2021 | 20 | + 40 | +1000 | |
| | | | | |





¹ Source: Telecommunications Branch, Corporate Services, City of Cape Town

Spotlight on the

With the Western Cape division of the High Court of South Africa situated in the heart of the Cape Town CBD, it stands to reason that the legal sector plays a prominent role in the economic makeup of the Central City.

According to the database collated annually by the Cape Town Central City Improvement District (CCID), there are 689 legal entities in the CBD with an office address, ranging from large law firms to the individual offices of advocates that service the Western Cape High Court. While the advocates (see box right) are mainly to be found in court chambers in and around Keerom Street (where the High Court is situated), the Foreshore - with its contemporary high-rise architecture and fastgrowing reputation as the financial precinct of the CBD - is home to a number of buildings that carry the names of Cape Town's top law firms. Among these are Edward Nathan Sonnenbergs Inc (ENS), Cliffe Dekker Hofmeyr Inc, Bowman Gilfillan Inc, Webber Wentzel, and Norton Rose Fulbright.

In 2015, two of South Africa's senior law firms merged to form Fairbridges Wertheim Becker, which also has its Cape Town offices housed in the Foreshore area (in the newly opened The Towers redevelopment - see page 14). A number of other prominent firms in the Cape Town CBD bordering onto the Foreshore include Strauss Daly, Smith Tabata Buchanan Boyes Inc (STBB) and Werksman Attorneys.



ADVOCATES

There are 461 advocates listed on the Cape Bar Council, of which 13 are associate members practicing in the municipality of George (situated along the Western Cape's Garden Route district). The balance of 448 service the Western Cape High Court (situated in the CBD) and Magistrates' Courts (situated in the CBD and elsewhere in the metropole).

Advocates' offices are found in chambers in and around Keerom Street

■ 42 Keerom St Chambers ■ 50 Keerom St Chambers ■ 56 Keerom St Chambers Bank Chambers (cnr Bloem & Keerom streets) - Cape Law Chambers (70 Keerom St) - Huguenot Chambers (40 Queen Victoria St)

■ Velocity Building (cnr Leeuwen & Keerom streets) ■ Venken Lane Chambers (Venken Lane, between Long & Keerom streets)

1 Sources: www.capebar.co.za, Cape Bar Council: www.justice.gov.za/advroll/roll-high-courts.html



Women's Legal Centre: 7th floor, Constitution House, 124 Adderley St

This centre has a vision of women in South Africa living free from violence in safe housing, free to own a share of property, empowered to ensure their own reproductive health rights and able to work in a safe and equal environment. www.wlce.co.za

Legal Resources Centre: 3rd floor, Greenmarket Place, 54 Shortmarket St Established in 1979. South Africa's largest public interest, human rights law clinic uses the law as an instrument of justice for the vulnerable

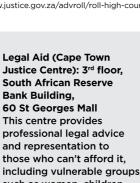
including poor, homeless

and marginalised,

www.lrc.org.za

and landless people.

South African Reserve Bank Building, **60 St Georges Mall** This centre provides professional legal advice and representation to those who can't afford it. such as women, children and the rural poor. www.legal-aid.co.za



















Spotlight on the CREATIVE ECONOMY

Cape Town was selected by the International Council of Societies of Industrial Design (Icsid) as World Design Capital 2014, and much of the year-long event played out in and around the CBD's East City precinct where many Cape Town creative industry companies are based.

The creative economy is a diverse sector that cuts across many others in the CBD and is an important sector for the greater Western Cape, where it has been estimated that between 56 000 and 80 000 people work in design-related careers. A 2012 study done for the Cape Craft & Design Institute's (CCDI) Western Cape Design Strategy (published in 2014) estimated the economic contribution of the design sector (including craft) to the province at R13.4 billion, while the South African design sector was estimated to contribute 2.82% to the country's GDP.

THE EAST CITY CREATIVE NEIGHBOURHOOD

The Cape Town CBD's East City precinct (see map at front of publication) has become widely recognised as a craft, design and innovation centre. It has recently seen a surge in upliftment mainly in the repurposing of commercial and industrial buildings and the tenanting of these buildings by small creative businesses. The East City is also home to a number of tertiary education institutions. multi-purpose exhibition spaces and industry supporters, is close to the main transport hub of the CBD and in walking distance of its other precincts.

THE SPECTRUM **OF CREATIVE INDUSTRIES IN** THE CENTRAL CITY

Advertising & marketing (including digital marketing)

Art & antiques

Animation

Craft (making & marketing handmade objects)

Design

Film, TV & radio

Music

Performing & visual arts

Writing & publishing

PRIMARY INSTITUTIONS DRIVING THE CAPE TOWN CREATIVE ECONOMY

Cape Craft + Design Institute (CCDI) Harrington House, 37 Barrack St. The CCDI was set up in 2001 as a joint initiative between the Western Cape Government and the Cape Peninsula University of Technology (all lying in close proximity to each other).

Its primary purpose is to provide product, business and market support to open up opportunities for small to medium creative entrepreneurs (craft producers, designers and others) in

the Western Cape and to grow the region's craft and design sector.

- Direct investment in sector development: R25 million (2014; up from R213 000 in 2001-02)
- Supports 2 067 women-owned and 1 114 black-owned businesses
- Registered member enterprises: 5 522
- Jobs member companies support: 14 523

www.ccdi.org.za

The African Arts Institute (AFAI) 25 Commercial St

The AFAI's vision is for a vibrant, dynamic and sustainable African creative sector that contributes to development, human rights and democracy on the continent. It runs projects, programmes and workshops to bring African aesthetics and intellectual content into the international arena www.afai.org.za

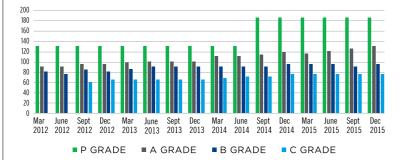
The Central City started 2015 with an overall average vacancy rate of 13.4% in Q1 (compared year-on-year to 14.4% in Q1 2014). By Q4 2015, this had decreased to 10% sitting below the national average of 10.5%.

With the CBD moving increasingly towards a live, work, play destination. a notable event early in the year was the announcement of the 26-floor commercial building Triangle House (originally built in 1993) being converted into a combination of residential and hotel units, resulting in many of its tenants moving to alternative office accommodation within the same area.

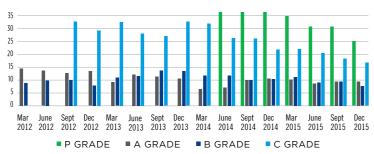
It is believed that, as further underutilised office space in the CBD is converted to much needed residential and student housing, and as Capetonians follow the global trend towards densification, an overall decline in the commercial vacancy rate will continue in 2016.

According to SAPOA, the City of Cape Town continues to have the lowest office vacancy rate in the country - 7.2% at quarter end - and an encouraging year-on-year improvement of 1.8%.

COMPARATIVE OFFICE RENTAL RATES 2012 TO 2015



COMPARATIVE OFFICE VACANCY RATES 2012 TO 2015



Note: the spike in premium (P) grade space in June 2014 (vacancy as well as rental) primarily reflects the release onto the market of 57 000m² of office space in the state-of-the-art Portside office tower.

SUMMARY OF RENTAL OFFICE SPACE IN THE CBD

| (as at Decem | ıber 2015) | | | |
|--------------|-----------------------------|--------------------------|---------------------|-------------------------------------|
| GRADE | Total rentable area (m²) | Available for leasing | Vacancy rate (%) | Average gross asking rentals (R/m²) |
| Premium | 52 000 | 13 000 | 25% | 185 |
| A grade | 349 883 | 31 819 | 9.1% | 130 |
| B grade | 501 612 | 36 865 | 7.3% | 95 |
| C grade | 133 317 | 21 808 | 16.4% | 75 |
| TOTALS | 1 036 812 | 103 492 | 10.0% | |

¹All information on this page is as per the SAPOA quarterly reports, www.sapoa.org.za.

CENTRAL CITY OFFICE TRENDS

People-centric office design is on the rise in the Central City. favouring an open-plan environment with small break-out rooms for client meetings. Clients and tenants increasingly prefer office space with open kitchen areas, social recreation areas and ambient lighting – in addition to bathrooms with showers to cater for active staff. Office sharing (also known as coworking) is also on the rise, with an increasing number of freelancers, students and small businesses looking to rent space within a larger setup where amenities conducive to a professional work environment can be shared. This is a situation also beneficial to landlords looking to increase the number of tenants occupying available floor space.

COMMERCIAL PROPERTY TOOLS

A number of initiatives have been developed over the past few years by both local and national government to assist investors and developers make sound business decisions. These range from tax incentives to information on the economic performance of geographical areas.



This is a guide to the tools that may be useful to anyone looking to invest in the Cape Town Central City, or to monitor the stability and future potential of the area for existing investment.

URBAN DEVELOPMENT ZONE (UDZ)

The UDZ is a South African Revenue Service tax incentive. It rewards property owners and developers in certain demarcated areas (such as the Cape Town CBD) with a tax deduction based on a special depreciation allowance on investments made in upgrading existing or building new properties. The UDZ also extends to residential developments, and is ideal for investors looking to convert underutilised buildings into the much-needed additional residential units downtowns such as the Central City require.

The UDZ was established in 2003 and will be accessible until 31 March 2020. www.capetown.gov.za/en/Planningportal/Pages/ UDZ.aspx

DEVELOPMENT APPLICATION MANAGEMENT SYSTEM (DAMS)²

During 2015, the City of Cape Town launched a groundbreaking electronic system that reduces the turnaround time for development plan applications. The scrutiny of applications can now occur simultaneously rather than sequentially. As a result, 97% of all development applications are now being processed within the required timeframes.

²DAMS is managed by the City of Cape Town's Planning

ECONOMIC AREAS MANAGEMENT PROGRAMME (ECAMP) UPDATE¹

The 2014 edition of this publication introduced ECAMP. A research and policy support initiative, it is one of 25 datasets found on the City of Cape Town's Open Data Portal that shares the City's information with the private sector. Continual development is ensuring ongoing improvements to both the system's operation and data collection.

ECAMP uses over 70 indicators to track the market performance and location potential of over 60 business precincts in Cape Town, individually as well as in terms of a precinct's composite score relative to all other areas in ECAMP.

ECAMP can be used to:

- Inform decisions about where to invest or locate in Cape Town
- Monitor the impact of local interventions by local government • Get an overview of a specific area
- Inform which kind of interventions will be useful in an area.

How does it work?

To determine the health of the local business environment, raw data is standardised into a range of MARKET PERFORMANCE AND LOCATION POTENTIAL indicators. These indicators are then weighted and drawn into two composite

indicators that - when taken together - measure the precinct's health relative to other similar nodes in Cape Town.

Data is disaggregated in retail, office and industrial and the performance of the individual uses are shown, as well as a breakdown of space usage. Finally, the information is represented in a DIAGNOSTIC DIAGRAMME with four quadrants, namely consolidation, transition, opportunity and growth. representing the different phases of a node's lifecycle. In each quadrant, different interventions are applicable. The node is then further assessed in terms of leading economic activities prevalent in the given node (ie: retail, office and industrial).

Where does the data come from?

Property data comes from the Rode's Report on the South African Property Market, SAPOA, MSCI's Investment Property Databank. **Building plan data comes from** DAMS (see box). Sales data comes from the deed

http://web1.capetown.gov.za/web1/

¹ECAMP information supplied by Eloise Rousseau & Claus Rabe, City of Cape Town Spatial

PROPERTY INVESTMENT UPDATE

The developments listed on these pages reflect the status of investments completed during 2015, as well as those under construction, under refurbishment or in planning as of December 2015. Complete

Underway

Planned

Proposed

During the 2013/14 financial year, the City of Cape Town placed the official nominal value of property in the CBD at R23.725 billion (up from R6.127bn in 2005/06). With the developments that have been completed since 2014 and those been estimated, conservatively, to rise by another R8.21bn within the



Speakers

LOCATION Church Square/Parliament

TYPE Offices & retail **STATUS** underway **DEVELOPER** Swindon Property INVESTMENT TBC



7 Radisson Blu Hotel & Residences

22 Riebeek St **TYPE** Residential & hotel **STATUS** To be completed September 2016 **DEVELOPER** Signatura **INVESTMENT** R1bn



10 Cape Town International Convention Centre expansion (CTICC East)

LOCATION Old Naspers car park, Heerengracht & Rua **Bartholomeu Dias** commercial, retail & hotel **STATUS** Estimated completion

DEVELOPER City of Cape Town & Western Cape Government **INVESTMENT** R832m



LOCATION Long & Loop streets

Sun Cape

Sun refurbishment

LOCATION 23 Strand St

(between Wale & Church streets) **TYPE** Offices & retail **STATUS** Underway **DEVELOPER** Kings Cross **Properties** INVESTMENT R120m



17 Master of the High Court

Parade & Albertus streets **TYPE** Family & regional court **STATUS** Estimated completion

DEVELOPER Dept of Public Works **INVESTMENT** R70m



18 Wesbank

LOCATION 9 Long St **TYPE** Refurbishment **STATUS** Estimated completion

DEVELOPER TBC







rental **STATUS** Complete **DEVELOPER** Standard Bank of South Africa **INVESTMENT** R533m



2 Western Provincial **Parliament**

LOCATION 4 Dorp St and 7&15 Wale St **TYPE** Government offices & legislature **STATUS** Complete **DEVELOPER** Western Cape Government, Dept of Public **Works & Transport**



3 Media24 Centre upgrade

LOCATION Cnr Heerengracht and Rua Vasco Da Gama **TYPE** Media company offices **STATUS** Complete **DEVELOPER** Media24 **INVESTMENT** R66m



4) Thomas Patullo redevelop-

LOCATION Jan Smuts Street TYPE Office, retail & parking **STATUS** Complete **DEVELOPER** Accelerate **Property Fund** INVESTMENT TBC



Touchstone House

LOCATION Cnr of Bree & **Prestwich streets TYPE** Commercial rental

STATUS Complete **DEVELOPER FWJK** Developments



8 SunSquare & StayEasy

LOCATION City block of Buitengracht, Strand, Castle

& Bree streets **TYPE** Accommodation **STATUS** Underway **DEVELOPER** Tsogo Sun



9 KPMG Place

LOCATION Cnr Christiaan Barnard Street and Martin

Hammerschlag Way TYPE Offices & retail STATUS Scheduled for early 2017 completion **DEVELOPER** FWJK Developments



Christiaan Barnard

LOCATION DF Malan Street **TYPE** Private hospital **STATUS** Scheduled for completion for December 2016 **DEVELOPER** Netcare **INVESTMENT R330m**



12 The Sentinel LOCATION

TYPE Residential STATUS Underway **DEVELOPER** Nova Group in association with Dogon **INVESTMENT R200m**



STATUS Ongoing

DEVELOPER Tsogo Sun

INVESTMENT R250m

15 Cape Town Station redevelopment phase 2

LOCATION Strand & Adderley streets TYPE Infrastructure **STATUS** Underway **DEVELOPER** Prasa/Intersite **INVESTMENT** R210m



19 Artscape Live 20!20

LOCATION DF Malan

TYPE Entertainment **STATUS** Ongoing **DEVELOPER** Western Cape Government

INVESTMENT R86m in 2015 (R1.5bn overall)



16 Iziko South African Museum

The Company's Garden **TYPE Museum** for completion December 2016 **DEVELOPER** Iziko Museums







6 Speakers Corner

LOCATION Church Square/Parliament

Street TYPE Offices & retail **STATUS** underway **DEVELOPER** Swindon Property INVESTMENT TBC



7 Radisson Blu Hotel & Residences

22 Riebeek St **TYPE** Residential & hotel **STATUS** To be completed September 2016 **DEVELOPER** Signatura INVESTMENT R1bn



8 SunSquare & StayEasy

LOCATION City block of Buitengracht, Strand, Castle & Bree streets

TYPE Accommodation **STATUS** Underway **DEVELOPER** Tsogo Sun **INVESTMENT** R680m



SEPMG Place

LOCATION Cnr Christiaan Barnard Street and Martin

Hammerschlag Way **TYPE** Offices & retail STATUS Scheduled for early 2017 completion **DEVELOPER** FWJK Developments



12 The Sentinel

🔟 Cape Town

Centre

LOCATION Old Naspers car

park, Heerengracht & Rua

TYPE Convention centre,

commercial, retail & hotel

STATUS Estimated completion

DEVELOPER City of Cape Town

& Western Cape Government

LOCATION DF Malan Street

completion for December 2016

TYPE Private hospital

STATUS Scheduled for

DEVELOPER Netcare

INVESTMENT R330m

11 Netcare

Christiaan

Barnard

Hospital

Memorial

Bartholomeu Dias

INVESTMENT R832m

end of 2016

International

Convention

expansion

(CTICC East)

LOCATION 27 Leeuwen St TYPE Residential

STATUS Underway **DEVELOPER** Nova Group in association with Dogon **INVESTMENT R200m**



13 Twinell **Building**

LOCATION Long & Loop streets

(between Wale & Church streets) **TYPE** Offices & retail **STATUS** Underway **DEVELOPER** Kings Cross **Properties INVESTMENT** R120m



14 Sun Cape refurbishment

15 Cape Town

redevelop-

ment phase 2

Station

LOCATION 23 Strand St **TYPE** Accommodation

STATUS Ongoing **DEVELOPER** Tsogo Sun **INVESTMENT R250m**

LOCATION Strand

& Adderley streets

TYPE Infrastructure

STATUS Underway



Master of the High Court building

LOCATION Cnr Parade & Albertus streets **TYPE** Family & regional court **STATUS** Estimated completion

DEVELOPER Dept of Public Works **INVESTMENT** R70m



House

LOCATION 9 Long St TYPE Refurbishment **STATUS** Estimated completion early 2016 **DEVELOPER** TBC

> **LOCATION DF Malan** Street

STATUS Ongoing **DEVELOPER** Western Cape Government



INVESTMENT TBC

Artscape Live 20!20

TYPE Entertainment **INVESTMENT R86m in 2015** (R1.5bn overall)



Peace Foundation/City of Cape Town **INVESTMENT** R42m

(between Longmarket &

Caledon streets)

TYPE "Peace centre"

STATUS In planning **DEVELOPER** Desmond Tutu

The Old

Granary

Buitenkant Street

LOCATION



21 The Modern

LOCATION City block of Bree. Hans Strijdom,

Loop & Mechau streets **TYPE** Commercial rental (mixed use with hotel) **STATUS** In planning **DEVELOPER** Ingenuity Property Investments Ltd **INVESTMENT R650m**



23 19a Loop St

LOCATION 19a Loop St TYPE Mixed use

STATUS In planning - estimated completion August 2016

DEVELOPER Kings Cross **Properties**

INVESTMENT TBC



Beaufort House

LOCATION 76-78 TYPE Government (to

accommodate electricity depot) **STATUS** In planning **DEVELOPER** City of Cape Town **INVESTMENT R120m**



24 #theLINK

LOCATION DF Malan Street (between new hospital &

Media City) **TYPE** Offices & retail **STATUS** In planning **DEVELOPER TBC INVESTMENT TBC**





16 Iziko South African Museum expansion

The Company's Garden **TYPE** Museum **DEVELOPER** Iziko Museums



STATUS Addition of floors due for completion December 2016





25 60 Queen Victoria St

Victoria St

TYPE Mixed use **DEVELOPER** Giorgio Nava



INVESTMENT TBC

26 Goldies

LOCATION City bloc

Mechau, Bree 8 **Prestwich streets TYPE** Mixed use including residential **STATUS** Proposed **DEVELOPER FWJK Developments**

Carlo Conti INVESTMENT TBC

































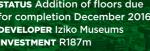














































The City of Cape Town's 3D BUILDING MODELLING

As urban populations grow, increased demand is placed on existing infrastructure, which local authorities are challenged to maintain while planning and providing for new infrastructure with ever decreasing financial and environmental resources. 3D geospatial information systems can play an important role in assisting them to fulfil these responsibilities.

Mapping was traditionally undertaken in 2D. With advances in technology, the focus has shifted to 3D and, today, it is widely recognised that 3D city models are an essential aid in supporting urban planning, visualisation, analysis and development.

The Development Information and GIS Department of the City of Cape Town saw the potential of these systems a number of years ago and has steadily been researching new advancements in the field while acquiring digital 3D building models.

During 2015, the Geospatial Section carried out a pilot study to assess current 3D model capabilities using existing Cape Town 3D building model data and software. Building models were evaluated for quality, potential uses and limitations. A wide variety of possible output products were identified. Cognisance was taken of open and compliant standards and how the City could accommodate these. This pilot study will be used to guide the development and prioritisation of products for dissemination and use both internally and externally.

PRODUCTS BEING DEVELOPED BY THE CITY'S DEVELOPMENT INFORMATION & GIS DEPARTMENT

- Digital 3D buildings processed and exported to open standards
- 3D objects models captured for increased visualisation; eg zoning models
- 3D objects models captured for increased realism; eg bridges
- Creation of a citywide building footprint GIS layer
- Webscenes an interactive viewing platform
- Movie clips of 3D scenes
- Adding of intelligence to models

¹Source: Images and information courtesy of the Geo-spatial Section City of Cape Town

50 000 models

The City's current audit stands at approximately 50 000 models, with a further 40 000 expected to be completed by mid-June 2016. The acquisition focus has mainly been on the Cape Town CBD, as well as new development corridors and proposed transport routes. The models are captured from stereoscopic aerial imagery updated by the City annually.

EVENTING AND CONVENTIONS

According to the City of Cape Town Events Office, an estimated 521 051 spectators attended 104 official events in and around public spaces in the CBD in 2015. Add the 555 286 who were hosted at the Cape Town International Convention Centre (CTICC) and the total draw to the area rises to close to 1.1 million.

At the CTICC's 2015 AGM, CEO Julie-May Ellingson noted that the venue had hosted 502 events during the year, the majority aligned to the key catalytic sectors identified by both the City of Cape Town and the Western Cape Government for economic growth. Of the nine¹ identified, five have also been featured over the years in this publication as key growth areas for the CBD, namely: finance, healthcare, ICT, retail, the green economy and tourism and events.

Perhaps the most significant event in terms of recognising Cape Town as an economic hub was the hosting of the World Economic Forum at the CTICC in June, but a variety of other events are held yearlong throughout the CBD - from the world's largest timed cycle race (the Cape Town Cycle Tour with 35 000 participants in March 2015) to the switching on of the festive season lights on the Grand Parade (80 000 spectators in December 2015).

R832 million

A R832 million expansion to the CTICC will add 10 000m² of multi-purpose conference and exhibition space and 3 000m² of formal and informal meeting space.

CAPE TOWN INTERNATIONAL CONVENTION CENTRE (CTICC)²

A comparison between the 2013-14 and 2014-15 financial year indicates the growing economic contribution of events held at this CBD-based venue.

| 2013-14 | 2014-5 |
|---------|---|
| R2.8bn | R3.1bn |
| R3.1bn | R3.4bn |
| R172m | R197m |
| R1.22m | R1.36m |
| R1.13bn | R1.20bn |
| R1.55bn | R1.72bn |
| 7 649 | 8 058 |
| | R2.8bn R3.1bn R172m R1.22m R1.13bn R1.55bn |

THE 502 EVENTS HOSTED AT THE CTICC FOR 555 286 VISITORS DURING 2015 INCLUDED:

| 32 | 18 | 14 |
|--------------|-------------|------------|
| nternational | exhibitions | trade fair |
| ind | | |
| 27 | 38 | 33 |
| national | banquets | special |
| conferences | | events |

| 79 483 | Days of the Dinosaur |
|-----------------|----------------------------|
| 43 439 Baba In | ıdaba |
| 42 360 MamaM | agic, the Baby Expo |
| 40 480 Decorex | Cape Town |
| 40 200 Old Mutu | al Two Oceans Marathon Exi |

HIGHLIGHTED EVENTS HELD DURING 2015

World Economic Forum 3-5 June, CTICC

This forum was the largest ever in the region. with 1 250 leaders from business, politics, academia, civil society and the media attending. More than 90 senior government officials representing 75 countries attended, and delegates from 83 leading international companies were also represented.



First held in 1995, Design Indaba hosts around 40 speakers and 2 500 delegates from across the globe who represent the full spectrum of the creative industries. Accompanying the three-day conference is an expo that provides an international showcase for the South African design community. www.designindaba.com

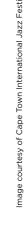


This annual four-day conference (held for the ninth time in 2015) is the world's largest mining investment event, with 7 000 delegates representing 2 100 companies and 110 countries. The 2015 event boosted the Cape Town economy by R500 million and created more than 3 000 direct and indirect jobs.



The two-day annual event is the largest music event in sub-Saharan Africa: over 37 000 music lovers attend to listen to more than 40 local and international performers. www.capetownjazzfest.com







Built on land largely reclaimed from the sea in the 1930s, the precinct known today as the Foreshore is being reclaimed for a second time by greenfield developments, long-awaited refurbishments and the important addition of people at street level.

The Gateway of Tomorrow: Modernist Town Planning on Cape Town's Foreshore, 1930-70, Nicholas Michiel Botha.

Department of Historical Studies, Faculty of Humanities, University of Cape Town, 2013.

2 "Conservatively" refers to those investments for which the publishers of this report have established confirmation

A number of other investments are on the cards but rand values had not yet been made public at the time of going to print

As originally outlined in the 2012 report, the Foreshore was built initially to expand the Table Bay Harbour, and there is much analysis around both the motivation of town planners at the time and the politicking between government authorities that resulted in the potential of the area being significantly inhibited. Cut off from the rest of the CBD, the process is well documented in the thesis The Gateway of Tomorrow¹, in which Nicholas Michiel Botha summarises the "final result" as being "an unhappy compromise" that saw "broad boulevards cut the Foreshore up into windblown stretches of asphalt and concrete, filled with car parks and roaring traffic, inaccessible to pedestrians.

The original vision was to establish the Foreshore as the "gateway" to the CBD with buildings of "monumental" stature. Those that rose included the Sanlam building in 1962 (today home to Media24), the Trust Bank building in 1967 (today the Absa Centre). the Nico Malan Theatre in 1970 (today the Artscape Theatre Centre) and the Civic Centre, which opened in 1980 after a 10-year construction period.

While other buildings have also risen in the area, until recently most have been built in the part of the Foreshore bordering onto the traditional downtown, with the area closest to the harbour and freeways remaining generally underutilised until the turning point in 2003: the opening of the Cape Town International Convention Centre (CTICC), the adjoining Convention Towers (18 floors incorporating 15 000m² of commercial space) and a 19-floor luxury hotel (today The Westin Cape Town). The CTICC is currently undergoing expansion as a result of its success.

Since the first The State of Cape Town Central City Report in 2012, conservatively² (see box) over R6.939 billion of development has either been planned, is currently under construction or has recently been completed in the Foreshore area. Further catalysts are expected to be the recent announcement by the neighbouring V&A Waterfront's current developers, Growthpoint, to redevelop the Waterfront's main entrance bordering on the CBD (and which will establish a vibrant passageway between the two destinations), and Amdec's announcement of The Yacht Club R1.2 billion mixed-used development (including residential) in the Roggebaai Canal area adjacent to the CTICC.

are currently under construction or are in the planning phase.

COMPLETED Portside R1.6bn

R360m

The Towers R498m

22 Bree Street/ Bowman Gilfillan

Roggebaai Place R285m

Touchstone House

Atlantic Centre phase

1&2 R229.4m **Grand Parade**

Investments R160m Southern Sun

Waterfront R100m

Media24 R66m

Civic Centre R32.8m

UNDER CONSTRUCTION

Radisson Blu Hotel & Residence R1bn CTICC expansion

R832m KPMG Place R400m

Netcare Christiaan **Barnard Memorial**

Hospital R330m Artscape R146m

PLANNED

The Modern R650m

RETAIL in the Central City

While CBD-based retailers are experiencing the same constraints as their counterparts around the world, optimism about their choice to be in the Central City remains strong, as reflected in the area's increasing occupancy rates.

The Cape Town CBD has close to 270 000m² of formal retail space, occupied by an estimated 11 000¹ employees spread across approximately 1 200 formal businesses. Add to this 900+ permitted informal traders and it is evident that the buying and selling of goods and services is big business in the Central City's economy.

An important emerging trend is the increasing willingness of retailers to extend their hours beyond the work day (particularly between 17h00 and 21h00) and over the weekend. This speaks to opportunities to service both the increasing residential community and the growing numbers of Capetonians and visitors who now see the CBD as a leisure destination.

¹ Results first published in *The State of Cape Town Central* City Report: 2014 - A year in review, CCID, Feb 2015

The average retail occupancy rate in December 2015 across the entire CBD, up from 93% in 2014

RETAIL OCCUPANCY RATES The total of all estimated lettable formal retail space in the CBD is 269 293m² (up from 265 145m² in 2014). This is divided into street-facing retail of 190 977m² and 78 316m² inside shopping centres. The following indicates the total space in each precinct plus current occupancy rates (as of December 2015, compared to December 2014). PRECINCT 2-PRECINCT 1 88 768m² (including 53 119m² Dec 2014: 90% 12 610m² inside a major shopping centre) Dec 2015: 92% Dec 2014: 94% Dec 2015: 97% PRÉCINCT 4 **PRECINCT 3** 99 439m 27 967m² (including 65 706m² Dec 2014: 92% Dec 2015: 89% hopping centres) Dec 2014: 97% Dec 2015: 97%

FORMAL RETAIL OPINION SURVEY

Since 2009, the Cape Town Central City Improvement District (CCID) has conducted biannual Retail Opinion Surveys with a core group of around 240 businesses. The results are used to determine, among other points, the economic climate in terms of the current status of retail business (decline, growth or business as usual) as well as retailers' satisfaction with being in the CBD.

COMPARISON OF BUSINESS STATUS (overall, year-on-year) Business as usual Decline in business Growth in business



Comment: At specific periods during the two years being compared, sentiment swayed from a high satisfaction rate of 90% to a lower level of 83%, averaging 88% overall in 2014 and 86% overall in 2015. This is believed to be in line with the belt tightening that many consumers are currently exercising and the reflective decline in business. However, against this, it is also interesting to note that CBD retail occupancy rates are currently at a high of 95%, with a number of new retailers having opened their doors in 2015.

CHOSEN THE CBD AS A BASE FOR BUSINESS

COMPARISON OF LEVEL OF

SATISFACTION IN HAVING

2014

May: 86%

Oct: 90%

2015

May: 88%

Nov: 83%

RETAIL TRENDS TOWARDS SUSTAINING AND GROWING BUSINESS

CBD retailers surveyed over the years seemed originally to have been slow to pick up on the value of social media. However, the latest results show it is now increasingly being used as a marketing tool and is enabling the CBD marketplace to be exposed to customers beyond the area's geographical footprint.

Actions taken by retailers to sustain or grow business

| MARCH 201 | 2 M | IARCH 2015 |
|-----------|----------------------|------------|
| 14% | Social media | 23% |
| 16% | Paper advertising | 13% |
| 16% | Special offers | 14% |
| 8% | Email marketing | 8% |
| 6% | Radio advertisements | 6% |
| 11% | Store improvements | 8% |
| 29% | Word of mouth | 28% |
| | | |



A HUB OF DEVELOPMENT

Bree Street has undergone a three-year makeover along its entire length, to such an extent that it is now considered a destination in its own right. The first new business owners to take up residence ranged from jewellery designers to culinary experts who refurbished the heritage-regulated cottages in Bree's older section southwest of Wale Street.

More recently, its Foreshore end (see page 19) has begun to transform, starting with 22 Bree Street (2013), followed by Portside (2014) and Touchstone House (2015), all of which have in turn attracted new retail into the available ground-floor spaces. Other developments are also on the cards: one could see the city block alongside Portside give rise to a 36-level mixed-use building with a substantial residential component. Another, The Modern - a commercial development opposite Portside - is estimated to be worth R650m across 29 floors.

CASTING A LEISURELY EYE OVER BREE STREET

Under construction on the city block of Buitengracht Strand Bree and Castle streets the R680 million, 19-floor SunSquare (200 rooms) and StayEasy (300 rooms) hotels by Tsogo Sun will be the fifth and sixth hotels to be opened by the group in the CBD. This development, scheduled for completion in 2017, is set to reinvigorate one of the CBD's busiest intersections, and will become a key focal point on what is fast becoming Cape Town's most vibrant street.

FOOD FOR THOUGHT

According to Eat Out1 (2015), Bree has "arquably even overtaken Kloof Street Γin the neighbouring suburb of Gardens1 in terms of its culinary chops", with new eateries opening almost monthly. During the past year, single-dish establishments such as Bacon on **Bree and Culture** Club Cheese have opened along with a number of others serving general fare, including latenight resto-bar Arcade, Italianinspired Bocca. cocktail and tapas bar Door 221, South American restaurant/bar Charango, and the connoisseur Mother's Ruin ain bar.

A CATALYST FOR FURTHER RETAIL GROWTH

The renewed interest in Bree Street is also stimulating investment along neighbouring streets. This includes a number of retail entrepreneurs who have already set up shop in the CBD and are looking to open additional operations in streets such as Shortmarket (which crosses Bree) and Loop (which runs parallel to it).

Brad Armitage, one half of the partnership who originally established the Vida e Caffè coffee shop chain as well as, more recently, the bar/men's apparel store/motorbike workshop The House of Machines in Shortmarket Street, says the amount of development in the CBD in recent years now makes it a viable investment for a host of industries. To this end, Armitage has recently turned one of the CBD's more challenging buildings, in Shortmarket Street, into a new upmarket afterhours venue called Outrage of Modesty, which has introduced South Africans to molecular cocktails.

Another notable Bree Street entrepreneur, Jason Lilley, the owner of Bree-based Jason Bakery and Weinhaus + Biergarten a few blocks down, is now expanding onto Loop Street with a second bakery: fronting onto a formerly underutilised part of Loop, Bar Dough joins gastropub The Village Idiot, the health-oriented JiJi Juice Bar and &Bikes Tours, Café and Cycle Boutique - all within a few metres of each other and all opened during 2015.

¹ Eat Out is an annual guide to restaurants in the Cape Town area, published by New Media Publishing. For more information visit www.eatout.co.za.

THE NIGHTTIME **ECONOMY** of the Central City

For the first 10 years since its rejuvenation began in 2000, the Cape Town CBD's economy was predominately made up of those who occupied it from nine to five on weekdays. and the late-night revellers who joined the club scene from 22h00 onwards on weekends. However, over the past five years, the Central City has been moving steadily towards a 24/7 economy with a number of opportunities still to be taken up, particularly after hours.

A downtown with a 24-hour economy is recognised globally as one that is active in cycles throughout the progression of a day and night. Google the "top 24-hour cities" in the world and the places that appear include New York, London, Lagos, Madrid and Hong Kong.

While the Central City today is not yet in their league, it is certainly significantly closer than the Cape Town of 2000 was, or even

HOTEL OCCUPANCY

An important contributor

to the CBD is the visitor

economy, including those who

at the 57 establishments within its

boundaries, ranging from hotels, B&Bs.

self-catering units and backpackers.

occupy the 4 600 hotel beds

When asked what people living in the CBD wanted to see more of at night, the top responses were retail with longer trading hours (beyond 17h00), delicatessen-type food stores and more restaurants. CCID 2015 Online Residential Survey

Cape Town in 2010 when South Africa hosted the FIFA World Cup™. The most significant change over the years has come via the eruption of the CBD's nighttime economy, supported by both its ever-increasing residential population and the establishment of 24-hour businesses such as call centres and the soon to be opened state-of-the-art new Netcare Christiaan Barnard Memorial Hospital



CAPE TOWN CBD

Report¹, compare 2014 to 2015 and

track occupancy trends in the CBD

versus the rest of the metro. They

this growing sector looking for

afterhour activities.

| | 2014 | 2015 | 2014 | 2015 |
|--|------------------|------------------|------------------|------------------|
| Annual average | 66.2% | 63.3% | 63.5% | 63.7% |
| Highest occupancy months | February (88.8%) | November (85.1%) | February (83.1%) | February (84.1%) |
| | March (85.4%) | March (83.3%) | March (79.7%) | November (83.4%) |
| | November (83.8%) | February (80%) | November (77.2%) | March (80.3%) |
| Lowest occupancy months | June (45.9%) | June (40.3%) | June (47.9%) | June (42.3%) |
| | July (52.7%) | July (45.5%) | July (49.8%) | July (45.1%) |
| Room rates (per person) annual average | R1 491 | R1 714 | R1 250 | R1 360 |
| RevPAR ² | R987 | R1 086 | R794 | R866 |

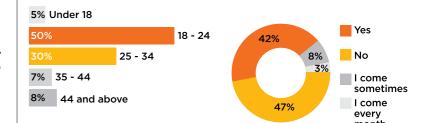
¹The Accommodation Performance Review and Forecast Report is conducted by Horwath HTL South Africa, an independent member firm of Crowe Horwath International's Hotel, Tourism and Leisure Group - consultants for potential investors, financiers and operators, www.horwathhtl.co.za ²RevPAR, or revenue per available room, is a performance metric in the hotel industry, calculated by dividing a hotel's total guestroom revenue by the room count and the number of days in the period being measured.



CATALYSING THE NIGHTTIME RETAIL ECONOMY: THE FIRST THURSDAYS CONCEPT

First Thursdays is a citizen-driven, ground-up event originally conceptualised to encourage art galleries to stay open on the first Thursday of every month beyond their traditional 17h00 closing time, thus becoming a catalyst for activating the streets in a people-first way. The first event was held in November 2012 with just eight galleries. By May 2013 there were 15 participating galleries, and now there are more than 30 galleries and other venues including a number of food outlets and bespoke retail shops (among them those selling decor, antiques and designer clothing) participating each month. The footprint of the event - originally run only in and around the Church Street vicinity - has now spread down Bree Street and to other parts of the CBD, such as the East City area.

To better understand how First Thursdays is impacting people, businesses, galleries and restaurants in the CBD, the CCID works with the event coordinators to run an annual dipstick survey. The following outlines the responses of 178 participants surveyed in December 2015, and is useful to help drive and improve the CBD's nighttime economy overall across various sectors.



22% CBD or City Bowl 9% Atlantic Seaboard

Southern Suburbs and South Peninsula 17% Northern Suburbs

CBD BEFORE **COMING TO A FIRST** THURSDAYS EVENT **Yes:** 60% No: 40%

HAVE YOU VISITED

GALLERIES IN THE

I'm here by myself: 6% I'm with family and/or friends: 82% I'm showing visitors from out of town around: 3% I'm here with colleagues: 9%

Walked

12% Other

Came by car MyCiTi bus

Took the train

Took a

Took a Cycled sedan taxi/

How do you rate your DO YOU PLAN ON EATING OR DRINKING AT A RESTAURANT OR **BUYING STREET FOOD** (vendors/food trucks)?

NO

experience at First Thursdays? NOT BAD: 1% GOOD: 17% **GREAT: 44%**

REALLY GREAT: 39%

ANYTHING FROM RETAILERS **DURING A FIRST** THURSDAYS (ie art/ lothing/accessories etc)? **YES: 45%** NO: 55%

DO YOU BUY

¹First Thursdays and Museum Night are part of Thursdays Projects, an organisation led by Gareth Pearson and Michael Tymbios.







Important contributors to a CBD's "third place" are its public spaces, which play a crucial role in the lives of all those who encounter the Central City on a daily basis, whether people are passing through, taking a break from their work day or spending their afterhours in these urban oases.

Throughout this publication are examples of how public spaces in the CBD are being improved, from pedestrianisation (page 35) to events (page 18) and targeted initiatives that encourage people to explore the possibilities (page 23 and this page). However, it is the management of public space and its accessibility for all that can make or break a downtown, and the emphasis that any city puts on this is paramount to ensuring the economic viability

In line with its strategy to leverage Cityowned assets to drive sustainable economic growth, the City of Cape Town recently approved a public participation process for the proposed granting of rights to manage and maximise the potential of the public property on which Greenmarket Square and St Georges Mall lie - both vital contributors to the CBD's formal and informal economy. The City also believes that the granting of long-term (fiveyear) rights, following an inital economic impact study, will further aid with the potential upgrades of these important spaces.

It is hoped that this groundbreaking pilot programme will create a multi-sectoral public space management platform to advocate for, participate in, and leverage resources from the public and private sectors to maintain a worldclass system of public open spaces across the city over the long-term and - if successful could see many other such spaces in the CBD benefit from the same type of partnership.



OPEN STREETS CAPE TOWN (OSCT)

Open Streets is a global movement inspired by Colombian capital Bogotá's Ciclovía recreational programme that turns 120km of street in that city into car-free space every Sunday. It allows residents to experience their urban areas freely and safely, with the understanding that streets are among the largest public open spaces that socially connect diverse communities with each other and the rest of the city.

Today, more than 400 cities have developed similar programmes and Cape Town is taking the lead in running Open Streets in Africa. The OSCT movement was founded in 2012 by Marcela Guerrero Casas with a manifesto for streets to enable safer and more cohesive communities. provide platforms for creative expression, be places for recreation and social interaction. contribute to job creation and the economy, and provide choice in how we move around the city.

OSCT was first held in the CBD in January 2015, when Bree Street (see also page 21) hosted an estimated 15 000 participants.

www.openstreets.co.za

ENABLING PUBLIC PERFORMANCE AND ART

Oldenburg's ideal.

The City of Cape Town launched a pilot project during 2015 to improve the city's busking environment, selecting participants to perform on City-branded performances mats in 10 public spaces across the CBD.

The project, including public comment, was monitored and the information gathered is being incorporated into the City's Public Art Management Framework (PAMF) - the result of an extensive engagement with the arts sector aimed at providing clear operating procedures to deal with a range of public art, from street art and sculptures to performance, throughout the metropole.

¹The concept of the third place is detailed in the book "The Great Good Place: Cafes, Coffee Shops, Bookstores, Bars, Hair Salons, and Other Hangouts at the Heart of a Community' Ray Oldenburg, Da Capo Press, reprinted 1999



PILOTING PARKLETS

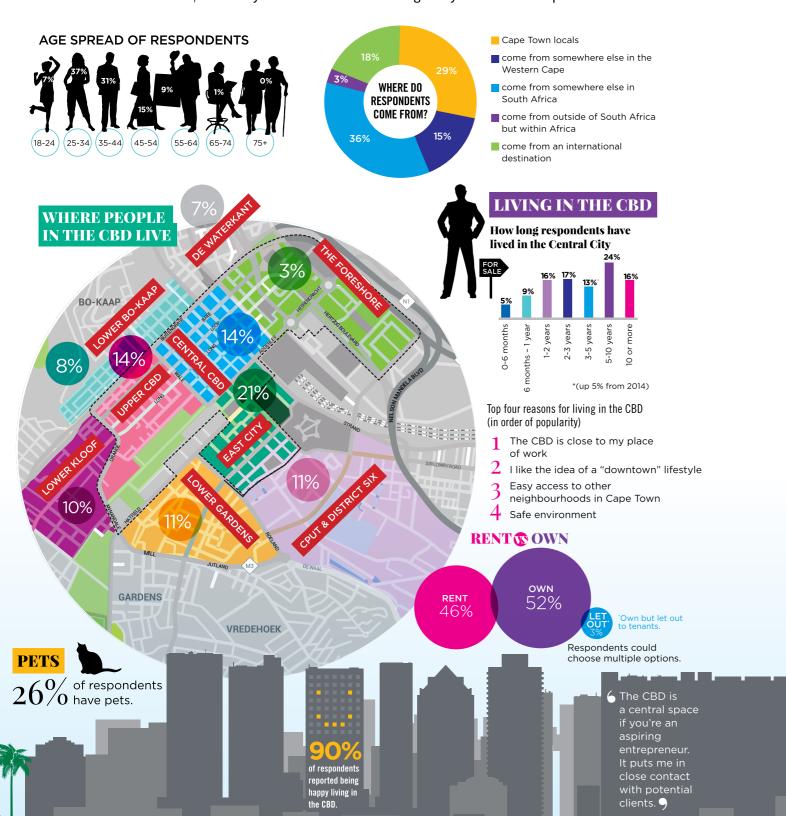
Found in CBDs worldwide, parklets are structures with public seating and greenery, built on streets at pavement level, in spaces usually occupied by parked cars. In the CCID's 2015 Online Residential Survey (pages 26 and 27) participants expressed a desire to see more greenery in the CBD, and parklets can offer opportunities to create this.

In 2012, during Creative Week, the City allowed four parklets to be erected in the Central City as a pilot project. These were self funded and erected in Bree Street and the East City by the businesses or organisations that proposed them. One parklet (in Bree Street, outside Clarke's Bar & Dining Room) has successfully remained in place. In 2015, having permitted a second parklet to be installed, by GAPP Architects & Urban Designers outside its Longmarket Street premises, the City is now drawing up official guidelines in anticipation of further applications, with locations to be determined by suitability and private sector interest.



RESULTS OF THE ANNUAL CAPE TOWN CENTRAL CITY IMPROVEMENT DISTRICT (CCID) Residential Survey 2015

In order to find out more about who lives in and around Cape Town's CBD, the CCID ran its annual Online Residential Survey in September 2015. A total of 283 people responded, providing insights into who lives in the area, what they like about it and the things they'd like to see improved.



MOVING TO AND AROUND THE CBD

of respondents live within 3km of their work or place of study, making non-car commuting a serious possibility. This has increased by 7% from 66% in 2014.

How do you get to and from work or school? Respondents could choose multiple options



drive.







take the work MyCiTi from bus.

10% take a

private

taxi.

9% cycle.

ONLY 22% OF RESPONDENTS CYCLE IN AND AROUND THE CBD.

Many others feel there are not enough bike lanes; there's limited bike storage/parking (at work and home) and they don't feel safe from other traffic on the road.

Safetv is an issue – cars drive and park in cycle lanes. Drivers generally are not aware of cyclists.

of respondents use MyCiTi to move around the CBD. This is up from 37% in 2014.

EATING AND DRINKING IN THE CBD

97% OF RESPONDENTS EAT OUT

80% of these frequent a CBD restaurant at least once a week, up from 68% in 2014.

6-10 times per week:

WORKING IN THE CBD

Average gross monthly income of respondents

10+ times

RO - R5000 R5000 - R10 000 R10 000 - R20 000 R20 000 - R30 000 - R50 000 R50 000 +

86% of respondents visit a CBD coffee shop at least once a week, up 2% from 84% in 2014.

Truth Coffee Roasting & Deluxe Coffeeworks were stated as favourites. Truth Coffee was named "best. in the world" by UK news agency the Telegraph.

visit (in order of frequency), Large chain retailers (eg Woolworths Truworths, Edgars) Clothing shops & theatres Public art galleries and museums

Book shops

Respondents in the CBD use the following media

Online news sites

60% accounts

Facebook

46% Radio stations

42% City or national newspapers newspapers Twitter feeds

When asked what kinds of retail opportunities they want more of, the top responses were (in order of preference):

as their top four retail, entertainmen

and afterhour options to buy at or

Retail with longer hours (beyond 17h00) Delicatessen type food

🔰 restaurants

Top four categories of professionals in the CBD

Media, marketing, advertising and publishing

Creative industries Financial sector

 Education, training, retail and sales

> of respondents frequent The Company's Gardens.

SAFETY IN THE CBD

The perception of safety in the CBD is illustrated below. dusk or sunset

RESIDENTIAL PROPERTY TRENDS

Residential property values¹ in the Cape Town Central City continue to grow, with demand still outstripping supply.

While slightly fewer units were sold in 2015 compared to 2014 (185 to 191), the average price per unit in 2015 stood at R2.031 million, a substantial increase on the average of R1.552m per unit achieved during 2014.

It is understandable, therefore, that the increase in property prices over the past few years has led to speculation around affordability. However, it is also important to remember that the CBD's estimated residential population just over a decade ago was only around 750, where today this is estimated to now be heading towards 7 000.

Another factor to bear in mind when analysing the R/m² cost of residential property² in the CBD is to look at it in terms of its actual 1.62km² footprint (which this report does). From time to time, media releases that appear in the local press represent the CBD's average R/m² value by conflating it with the R/m² value of its significantly higher-priced southern and northwestern neighbours.

The same is seldom done, however, with the more reasonably priced areas on the CBD's east and southeast borders. These are also the areas where the greatest opportunities lie to bring more affordable accommodation options to the overall area.

To this end, this year's report also provides a comparative of the R/m² being achieved in all the areas bordering onto or in close proximity to the Central City (see box "Central City prices in context").



AND RANGES **ACROSS THE SPECTRUM**

2015 AVERAGES Average size across all units sold: 82.97m² (80.73m² in 2014) Average R/m²: R24 483/m² (R19 227.85/m² in 2014)

Average price sold against listed **price**: -4.8% (-4.43% in 2014)

SMALLEST:

28m² studio sold at The Square, 50 Buitenkant St. Sale price: R670 000 (R23 929/m²); sold at 3.6% below list price; 70 days on the market.

LARGEST:

281m2 three-bedroom, threebathroom unit at The Pepper Club, cnr Loop & Pepper streets. Sale price: R3 950 000 (R14 057/m²); sold at 8.1% below list price; 121 days on the market.

LOWEST PRICE PAID:

43m² one-bedroom, onebathroom unit at Senator Park, 66 Keerom St. Sale price: R570 000 (R13 256/m²); sold at list price after four days on the market.

HIGHEST PRICE PAID:

180m2 three-bedroom threebathroom unit at The Taj, 1 Wale St. Sale price: R 8 026 315 (R44 591/ m²): sold at 9.8% below list price after one day on the market.

DAYS ON THE MARKET Average: 45 days 1 to 7 days: 48 units 8 to 21 days: 45 units 22 to 42 days: 28 units 43 to 90 days: 36 units More than 91 days: 28 units

RENTAL PROPERTIES

With 63 residential units available for rental at the time of going to print, the average monthly rental costs across a selection of CBD blocks, according to www.property24.com, was:









Three hedrooms R36 000

RESIDENTIAL ON THE RISE

For a number of years now, the estimated number of residential units in the CBD has remained constant at around 3 500. Two new developments currently under construction - the Radisson Blu Hotel & Residence at 22 Riebeek St and The Sentinel at 27 Leeuwen St - will add close to 250 additional units over the next two years and it is anticipated that 2016 will see a number of other residential developments confirmed for the CBD.

THE ABC TO STUDENT ACCOMMODATION

With 44 educational establishments in and around the CBD (the majority of which are tertiary and professional training institutions) and around 12 000 students (over 9 000 of whom are full time) attending, there is also a great demand for student accommodation in the CBD. With just a handful of buildings currently meeting this demand as dedicated student accommodation. there is definitely potential to grow this market. Current monthly rentals range from R2 850 (double room, sharing) to R6 000 (studio apartment).

CENTRAL CITY PRICES IN CONTEXT

The following indicates the average cost per square metre in the CBD during 2015 compared to bordering and neighbouring areas. This graphic compares "apples to apples": while numerous other residential options exist in the surrounding areas, these R/m² prices all refer to the cost of units in residential apartment complexes, as this is the only accommodation option currently available in the Central City, and the surrounding areas also boast a proliferation of this type of lifestyle. The kilometer value that appears after each area outside the Central City estimates the distance from the Central City's midpoint (deemed to be the intersection of Adderley and Shortmarket streets) to that area's closest border.



Indicates the centre of the CBD (Cape Town Central City) from where all other distances indicated below are measured





V&A Waterfront R67 444/m²; 1km

Sea Point R32 190/m²; 2.54km

Green Point R31 138/m²; 1km

De Waterkant footprint R30 257/m²;

and Foreshore outside of CCID 0.42km

Rest of City **Bowl outside** Central City⁴ R28 612/m²; ranging from 0.56- to 1.25km

Zonnebloem/ **District Six** and Woodstock R16 210/m²; respectively 0.44- & 1.85km

¹ Unless otherwise indicated, all values pertaining to sold properties and their sizes are as they appear on www.propstats.co.za (supplied by the Institute of Estate

² Residential property within the CBD refers to apartment complexes; most of these are mixed-use developments (incorporating retail and commercial components), with the majority of units sold as part of a sectional title scheme and used for residential purposes

⁴ The Central City, for the purposes of this report, falls outside the City Bowl, but in "real estate" terms (as per the areas defined in Propstats) usually falls within the City Bowl. The rest of the suburbs that make up the City Bowl are Bo-Kaap, Tamboerskloof, Gardens, Higgovale, Oranjezicht, Vredehoek and Devil's Peak.

Clustering

THE CENTRAL CITY COMMUNITY

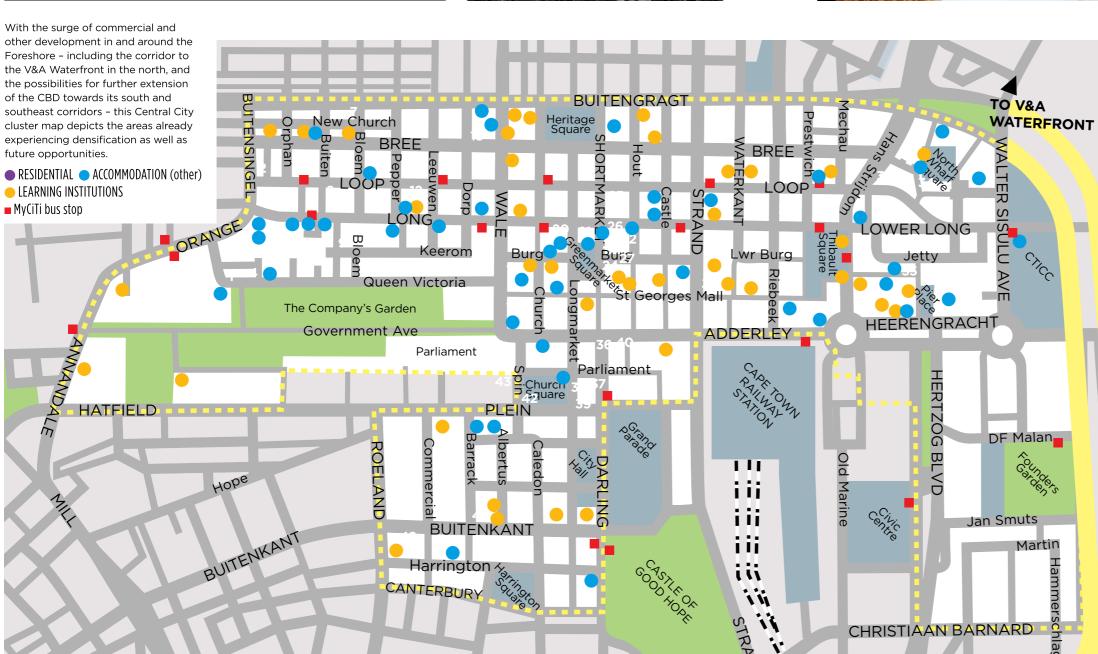
Over the years, the editorial team behind this publication has received requests regarding the locations of residential complexes in the Central City. This map answers those requests, and adds value by also plotting the position of other accommodation establishments (hotels and backpackers), learning institutions and MyCiTi rapid transit bus stops in the CBD.



RESIDENTIAL BUILDINGS IN THE CBD

These residential complexes in the Cape Town CBD appear as sectional title registers at the Deeds Office, with apartments generally either owner occupied or rented out on a short- or a long-term basis. The majority of the buildings are mixed-used developments.





| | COMPLEX NAME | ADDRESS |
|----------|--------------------------------|---------------------------------------|
| 1 | Montreux Flats | 90 Queen Victoria St |
| 2 | CPI House | 220 Loop St |
| 3 | Artios Court | 4 Dean St |
| 4 | Holyrood | 80 Queen Victoria St |
| 5 | Victoria Court | 301 Long St |
| 6 | St Martini Gardens | 74 Queen Victoria St |
| 7 | West Side Studios | Cnr Buitengraght & Bloem streets |
| 8 | Flatrock | 8 Buiten St |
| 9 | Senator Park | 66 Keerom St |
| 10 | The Pepper Club | Cnr Loop & Pepper streets |
| 11 | 6 on Pepper | 6 Pepper St |
| 12 | 155 Loop Street | 155 Loop St |
| 13 | The Sentinel | 27 Leeuwen St (under construction |
| 14 | Lutomburg | 18 Keerom St |
| 15 | Manhattan Place | 130 Bree St |
| 16 | De Oude Schuur | 120 Bree St |
| 17 | Glaston House | 63 Church St |
| 18 | Mandela Rhodes Place | Cnr Wale & Burg streets |
| 19 | Taj Cape Town | Cnr St Georges Mall & Wale streets |
| 20 | Huys Heeren XVII | 157 Longmarket St |
| 21 | Market House | 17 Shortmarket St |
| 22 | Greenmarket Place | 54 Shortmarket St |
| 23 | Namaqua House | Cnr Shortmarket & Burg streets |
| 24 | Kimberley House | 34 Shortmarket St |
| 25 | 71 Loop | 71 Loop St |
| 26 | The Decks | 67 Long St |
| 27 | Murray House | 25 Hout St |
| 28 | Impala House | 27 Castle St |
| 29 | 34 St Georges | 34 St Georges Mall |
| 30 | The Colosseum | 3 St Georges Mall |
| 31 | Radisson Blu Hotel & Residence | 22 Riebeek St (under construction) |
| 32 | Fountain Suites | 1 Hans Strijdom Ave |
| 33 | Icon | 24 Hans Strijdom Ave |
| 34 | North Wharf | 1 Lower Bree St Anton Anreith Arcade |
| 35 36 | Hyde Park Cartwrights Corner | 19 Adderley St |
| 37 | Mutual Heights | 14 Darling St |
| 38 | The Wellington | 96 Longmarket St |
| 39 | Red Lion | 111 Longmarket St |
| 40 | The Adderley | 25 Adderley St |
| 41 | The Piazza on Church Square | 32 Parliament St |
| 42 | Church Square House | 5 Spin St |
| 43 | 4 Church Square | 4 Spin St |
| 44 | Wolroy House | 37 Buitenkant St |
| 45 | Perspectives | 37 Roeland St |
| 46 | Hip Hop Plaza | 39 Roeland St |
| 47 | The Square | 50 Buitenkant St |
| 48 | Four Seasons | 43-47 Buitenkant St |
| | | |



CONNECTING the Central City to its economic partners

The success of the Cape Town CBD is owed to a robust partnership network that works to strengthen its economy and, in turn, that of the greater city, the province and the country.

The following provides background to a number of the key economic roleplayers, all based within the Central City.

CAPE TOWN CENTRAL CITY IMPROVEMENT DISTRICT (CCID) www.capetownccid.org

Overseeing a workforce of over 600, the CCID is a non-profit public-private partnership that operates according to the City's Special Rates Area bylaw. As with many improvement districts worldwide, it was created by local property owners and stakeholders who wanted to see the CBD rise from the "crime and grime" it had fallen into, to once again become a safe, clean, caring and open-for-business environment. Today, the Central City is considered to be South Africa's most vibrant and safest CBD.

During its first decade, the CCID's priorities revolved around providing top-up services to CBD ratepayers, complementing those of its primary partners at the City and the South African Police Service. To this end, the first departments established were Safety & Security, Urban Management and Social Development. By 2008, having put the basics in place, the CCID had also begun to market and promote the CBD. A fulltime Communications department was added in 2013 and is behind this and other publications produced for the benefit of CBD stakeholders as well as those looking to invest in the area.

WESGRO http://wesgro.co.za

As the official destination marketing, investment and trade promotion agency for the Western Cape, Wesgro's mandate is to "attract and retain foreign direct investment, grow exports and market Cape Town and the Western Cape as a competitive business and leisure destination globally". It looks to align the region to national priorities for economic growth, trade and investment promotion initiatives and facilitate the link between business and government decision makers.

ECONOMIC DEVELOPMENT PARTNERSHIP (EDP) www.wcedp.co.za

Defining economic development as a "vision driven" activity, the EDP seeks to improve the performance of the Western Cape's regional economic ecosystem by creating and sustaining partnerships between economic stakeholders. To this end, it runs programmes that build, monitor, evaluate and support partnerships as well as teach partnerships the techniques and practices that will allow them to

CAPE TOWN PARTNERSHIP www.capetownpartnership.co.za

This public-private partnership was established one year before the CCID and initially the mandates of both organisations operated within the same CBD footprint, with the Partnership acting as the CCID's managing agent until mid-2014. Under the banner "Cities are for people", today the Partnership works metro-wide via projects that deal with sustainability, history and memory, mobility, housing, community, creativity, public spaces, economic development and African cities.

CAPE TOWN CHAMBER OF COMMERCE & INDUSTRY

Established in 1804, the Cape Town Chamber of Commerce & Industry serves, enables and leads business, and facilitates a multitude of services and networking opportunities among its members.

CITY OF CAPE TOWN

Apart from the strong collaboration the CCID enjoys with numerous City departments in terms of operations, it also liaises with many others that make significant contributions to this report.

SPATIAL PLANNING AND URBAN DESIGN: Leading Cape Town's investment and development trajectory, this department is responsible for the physical transformation of the city, through the coordination, development and monitoring of spatial policies and plans. The City's ECAMP programme and the Development **Application Management** System (see page 13) are two of its initiatives.

GEOGRAPHIC INFORMATION SYSTEMS (GIS): GIS creates and

GEOMATICS &

provides strategic information to the City's decision makers in terms of land surveying. geodetic consultancy, digital elevation models. maintaining a spatial reference system, managing survey contracts, flight planning and aerial photography, digital topographical mapping,

satellite imagery, managing photogrammetric mapping contracts and remote sensing analysis. The 3D project (see page 17) falls under this department.

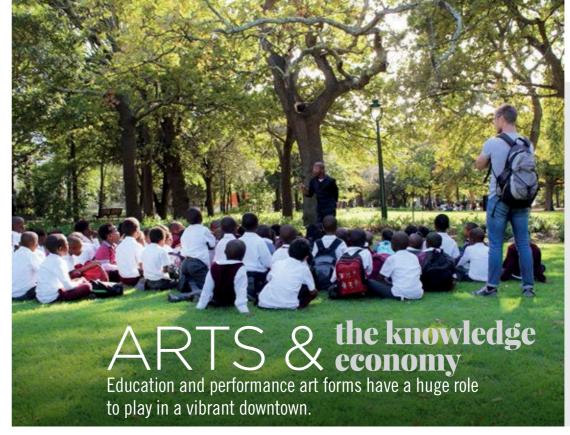
CORPORATE SERVICE **DIRECTORATE:** This directorate deals with human resources, customer relations, fleet management, and information systems and technology. The Telecommunications

Department falls within

the latter and oversees the rollout of broadband throughout the city (see pages 8-9).

TRANSPORT FOR CAPE TOWN (TCT): TCT is the authority over the entire ambit of the transport and related lifecycle for infrastructure in Cape Town (see pages 34-35).

www.capetown.gov.za



MUSEUMS AND PUBLIC GALLERIES IN THE CENTRAL CITY

- Bertram House
- (Iziko Museums)
- Castle of Good Hope District Six Museum
- Gold of Africa Museum (Martin Melck House)
- Iziko Michaelis Collection at the Old Town House
- Iziko Slave Lodge
- Iziko Social History **Resource Centre**
- Iziko South African
- Museum & Planetarium Koopmans De Wet House
- (Iziko Museums) Michaelis Gallery, UCT
- **Hiddingh Campus**
- South African Jewish Museum
- South African National Gallery (Iziko Museums)

The calibre and reputation of many educational institutes across the globe is often reflected in their ability to attract students from far and wide. Likewise, the quality of a CBD's performing arts is reflected in the international standards of the work produced and the confidence in oversees touring companies to stake their claim with a particular downtown audience. The Cape Town Central City's arts and knowledge economy is, therefore, a strong connecting point to the world beyond the CBD boundaries.

CAPE TOWN CENTRAL LIBRARY MAKING TECHNOLOGY ACCESSIBLE

Funded by the US Consulate, the R3.5 million American Corner was re-launched at the library in 2015, equipped with state-of-the-art digital tools such as iPads Chromebooks MacBooks digital cameras, video production equipment and a full range of creative software. It also features highspeed Wi-Fi, a sound recording studio, digital classroom and green screen technology. The featured attraction is the Makerspace, a handson incubation lab where the public can design, create and imagine new products. A collection of industry partners hold classes and workshops.

IIIK IIII / IIII IIIK HIIIIK A RESOURCE **CENTRES** WITHIN

THE CBD ■ 11 museu

Cape Town

Library Centre fo the Book

Library

of South Africa The Bookery

(NPO)

There are a total of seven theatre venues in the Central City, including three stages at the Artscape Theatre Centre, two at The Fugard Theatre, one at the University of Cape Town's Hiddingh Campus and one at Alexander Bar & Café.

During its 2014-15 financial year, the Artscape **Theatre Complex:**



productions and events with 667 performances

Hosted a total Employed of 824 diverse 84 people on basis and 16 people on an annual contractual

Generated a total revenue of R23.575 (against a target of R23.400m)

Received an annual grant from the Department of Arts & Culture of R50.755m (6% up from the previous

R47.82m)



The Cape Town Opera Company (based at Artscape) generated employment for South African artists and technicians to the value of R14.489m and drove foreign direct investment into the South African economy via international

grants and partners to the value of R7.017m.

THE LEARNING CURVE

It is estimated that there are 9 162 full-time and 3 530 part-time students attending the 44 educational institutions within and on the boundaries of the Cape Town CBD, as well as an estimated 1648 faculty staff servicing this community. These institutes are broken up as follows.

Pre-primary to high school

Advertising & marketing

Design, art & fashion

Film, TV & music

Business & IT

vocational

Health, beauty & hospitality

English language schools

NGO-based performing arts training facilities



rollout of integrated, interoperable and intermodal transport across Cape Town, with the primary rail and road hubs located in the CBD.

Transport authorities are crucial for the regulation, administration and implementation of a unified integrated transport plan in large metropolitan areas, a need reflected in national legislation as laid out in the National Land Transportation Act (NLTA). The City of Cape Town's transport authority provides for the effective governance and facilitation of integrated

transport, as well as the fulfilment of the City's transport policy and legislative responsibilities.

To respond to Cape Town's transport challenges, TCT has established the Mission of 1, which focuses on nine components (see box below) that together will enable a clear path to true efficiencies and equality across system, infrastructure and operations.

at the 61st UITP World Congress and Exhibition held in June 2015 in Milan, Italy, as the leader in the field of African public transport systems. UITP is the international organisation for public transport authorities and operators and its biennial congress draws mobility professionals from all over the world.

service delivery in accordance with all nine functions stipulated in the TCT Constitution Bylaw, and to address all aspects along the transport lifecycle.

1 MANAGEMENT SYSTEM long-term strategy sets a 15-

A unified management information system, standard operating systems and related business rules continually monitor and evaluate TCT's performance and the performance of contracted providers.

TCT's The Comprehensive Integrated Transport Plan for 2013-2018 Mission (a requirement of the NLTA) provides of 1 aims the City with its functional transport mandate to meet its aims and to create: objectives. Further to this, a

> **1 UNIFIED GOVERNANCE STRUCTURE** The administration of TCT has

year performance-oriented and

investment-driven path for TCT.

been established with a matrix methodology to ensure optimal

Source: commuter numbers and information all courtesy of TCT, with the exception of Metrorail numbers, which are courtesy of Pieter Aucamp and Eric Reinke of Metrorail, and parking figures which are courtesy of Geocentric Services

ONGOING IMPROVEMENTS TO NON-MOTORISED TRANSPORTATION AND UNIVERSAL ACCESS

TCT's non-motorised transport (NMT) projects focus on making it easier and safer for all people to reach their destinations. Universal access is an important component that ensures the city becomes increasingly more accessible to people with special needs.

Bump-outs

TCT is currently building bump-outs at busy intersections throughout the CBD. These are an extension or widening of existing sidewalks, providing pedestrians with improved sight of oncoming traffic, while at the same time providing motorists a better view of these pedestrians. The incorporation of dipped kerbs with a gradual slope also makes it easier for wheelchair users. The project commenced in May 2015 and will take two years to upgrade all busy intersections (72 in total to a cost of R36 million) around the CBD.

Pedestrian crossing timing adjustments

Exclusive pedestrian signal control was introduced into the CBD by TCT in 2015 as part of a process to improve traffic signal timing for the enhancement of pedestrian safety at the 110 intersections in the area. The system keeps all vehicles at an intersection stationary while pedestrians cross the road and ensures that vehicles and pedestrians are not competing for the same space at the same time. In addition, audio-tactile push-buttons aid visually and hearing impaired pedestrians.

Once the project is completed (at a cost of R6.5m), traffic patterns will also be monitored, with time clocks ensuring synchronisation between intersections for smoother and swifter vehicular flow.

Universal access on MyCiTi buses

The City has undertaken to use low-floor buses for all future rollout of the MyCiTi service, reflecting its commitment to ensure that the service is accessible to all.

PARKING IN THE CBD

2 000 There are

approximately 2 000 kerbside parking bays, with a rate of R3.25/15 minutes.

12 656

The total number of off-street parking bays is 12 656; 10 458 are under cover and the remainder are open-air bays.

8 167

Of these 12 656 bays, 8 167 are available for monthly parking at an average rate of R1 313/month for covered and R758/ month for those in the open.

4623

4 623 bays are available for casual parking at an average daily rate of R62.



COMMUTER NUMBERS



MyCiTi Bus Rapid Transit (BRT) system The City continues to roll out its

MyCiTi operations. To date, service across the metropole consists of:

- 31 routes, with buses covering on average a distance of over 1 270 000 km each month ■ 36 stations
- 500+ bus stops
- Approximately 466 bus drivers
- 215+ buses in peak periods, transporting 47 909 passengers on a weekday.



MyCiTi CBD passengers during 2015

■ 3 257 317 people boarded a MyCiTi bus in the CBD, up from 2 858 452

■ 3 076 684 people alighted a MyCiTi bus in the CBD, up from 2 737 276 in 2014.



Arrivals on licensed minibus taxis per 24-hour period in the CBD:

approximately 20 000

 Departures on licensed minibus taxis per 24-hour period from the CBD: approximately 30 000



Golden Arrow Bus Service

Approximately 30 000 commuters arrive in the CBD on the privately operated Golden Arrow Bus Service in the morning.



Over a three-month period (July to September 2015)

Metrorail issued an average 320 747 tickets per month

1 NETWORK

The functioning and maintenance of the city's entire road, stormwater and rail network are one of the priorities of TCT.

1 CONTRACTING AUTHORITY

The management of contracts with public transport operators that are currently providing contract services administered by national and provincial government will be assigned to TCT.

1 REGULATORY ENTITY

The Municipal Regulatory Entity function will also be assigned to TCT,

making it responsible for the operating licences of public transport providers that start their operations in Cape Town or that operate within Cape Town (excluding tourism services and services that cross provincial boundaries). TCT is currently moving towards a new operational model for minibus and metered taxi services.

1 UNIFIED ENFORCEMENT SYSTEM

A unified transport enforcement system will ensure the safety of all transport

1 TICKET AND TIMETABLE

An integrated timetable and electronic fare system across all modes is to be in place by 2020 for public transport efficiencies and sustainability.

1 BRAND

A uniform brand for transport in Cape Town that is easy to identify, can be used for wayfinding and symbolises safe, convenient, cost-effective transport across all modes is key for TCT.

www.TCT.gov.za.

THE GREEN **ECONOMY** of the Central City

While the City of Cape Town and Western Cape Government are firmly committed to developing strategies towards the sustainable use of resources, many private developers in the Cape Town CBD are themselves taking the lead to invest in the green economy.

According to a recent report¹ by the World Green Building Council on developing markets, South Africa is emerging as a leader in green building, with developers demonstrating a major commitment towards going green. However, if the property industry is serious about combating climate change, the crucial work is not just in new builds, but in converting older buildings into energyefficient centres that are attractive to business and cost-effective to run.

This is particularly relevant to the Central City. The oldest CBD in South Africa, a significant portion of it falls within a heritageregulated building conservation zone, resulting in refurbishments in this area having taken a while to inspire investor confidence. But with the value of the CBD growing steadily year on year, and with property owners aware of the rising cost of resources versus the increasing attractiveness of green buildings to tenants, the introduction of energy efficiencies has begun in earnest across both brownfield and greenfield developments in the CBD

It's a wise move as increasing numbers of businesses (and potential tenants) build Environmental Social Governance (ESG) into their own business mandates.



TAKING THE GREEN LEAP IN OLDER BUILDINGS

According to the World Green Building Council's report, the top trigger driving green building activity in South Africa is that developers believe it is the right thing to do. However, particularly in older buildings, the green leap doesn't have to happen overnight and can be done incrementally.

TAKE STOCK OF YOUR BUILDING in terms of measuring electricity and water usage in order to determine a basic idea of what can be changed.

POPULATE AN ENERGY STRATEGY OF "NO COST", "LOW COST" AND "HIGH COST": no cost would involve behavioural change such as encouraging all tenants to turn off lights when leaving a room unoccupied. Low cost would be to replace the shower heads in residential units with low-flow models, or in commercial buildings installing infrared sensor taps, as well as retrofitting all light bulbs throughout a building with low-energy ones. Where landscaping is involved, it would entail putting irrigation systems on timers, mulching and planting indigenous flora. High cost would be the installation of solar water heating, solar power and energy-efficient air conditioners.

PRIORITISE YOUR GREEN "SHOPPING LIST" RELATIVE TO YOUR EQUIPMENT "END OF LIFE". When considering really big capital expenditure items, time the greening elements for when these need to be replaced or upgraded anyway. For example, an energy-sucking air conditioner may still have 10 years before it needs replacing and therefore would not be the most cost-effective place to start. However, keep in mind that big ticket items are generally where the biggest operating cost savings are. A solar water heater, for instance, could pay for itself within three to four years.

World Green Building Trends 2016: Developing Markets Accelerate Global Green Growth, produced for the World Green Building Council by Dodge Date & Analytics in partnership with United Technologies. www.worldgbc.org

CAPE TOWN'S SUSTAINABLE INITIATIVES IN THE GLOBAL CONTEXT

The Compact of Mayors

In October 2015 Cape Town was recognised as one of 10 leading cities in international efforts to combat climate change (alongside Buenos Aires, Copenhagen, Melbourne, New York, Oslo, Rio de Janeiro, San Francisco, Sydney and Washington DC). The Compact of Mayors is a global coalition of mayors and city officials pledging to reduce local greenhouse gas emissions, enhance resilience to climate change, and track progress. Cape Town is the first African city to meet its requirements, and has done so through its detailed carbon emissions inventory, reporting on energy and climate projects, action planning for both climate mitigation and adaption, and commitment to carbon reduction targets.

Two examples of projects that led the City to being recognised are:

- A solar water heater accreditation and marketing programme, which has contributed over R105 million worth of solar water heaters into the economy, saved more than 18 000 000 kWh, created jobs and reduced carbon emissions by 18 000 tonnes
- Implementation of the small-scale generation project whereby households and businesses that use rooftop photovoltaic panels to generate renewable energy are able to feed excess energy into the City's electric grid.

Energy 2040 Goals

The City's Energy 2040 Goals are strategic tools for decision making that will no longer accept the "business-as-usual approach" but will instead inform the full review of the City's Energy and Climate Action Plan (ECAP). These goals include:

- A 37% reduction in carbon emissions (21% from energy efficiency alone)
- Less dependency on coal, with extensive embedded renewable generation in the commercial and residential sectors as well as diversified large-scale energy supply with photovoltaics, wind, storage and natural gas
- Over 500 000 solar water heaters and heat pumps to be installed by residents
- A modal shift from private to public transport with increased access to public transport and motorised passenger travel in efficient vehicles with higher occupancy levels
- A remodelled city with increased densification and mixed use in areas of economic activity
- Increased energy savings from efficiency and cheaper energy.

Green procurement

The City of Cape Town is reviewing its big spend areas to include green procurement criteria. An optimised procurement system will result in an expected total saving of around R120 million by 2018.

LIGHTING THE LOAD

South Africa's current issues around loadshedding and the detrimental effect it has on the economy are at the centre of a pilot project to be undertaken in the Central City during 2016. In addition to the City's existing sustainable initiatives, its Energy and Climate Change Unit, together with its Department of Trade & Investment as well as the Western Cape Government's GreenCape¹ unit, is currently in negotiation with the Cape Town Central City Improvement District (CCID) to undertake an innovative pilot project in the CBD that will look towards reducing energy consumption by 10% across all properties in the area with the goal of enabling Cape Town's downtown to be exempt from the current loadshedding programme.

GreenCape was established by the Western Cape Government in 2010 as a Special Purpose Vehicle to unlock the potential in the green economy, with a vision that the Western Cape will be the vision for renewable energy in South Africa. http://greencape.co.za

GREEN BUILDING COUNCIL OF SOUTH AFRICA (GBCSA)

GBCSA developed the Green Star SA rating tool to provide an objective measurement for green buildings in South Africa, and to recognise and reward environmental leadership in the building and property industry. There are different ratings for different market sectors including office, retail, multi-unit residential, public and education buildings, interiors and existing buildings.

The primary objectives of Green Star SA tools are to:



Fstablish a common language and standard of measurement for green buildings



whole-

building

design

Raise awareness of the benefits of green building



Recognise environmental leadership



Reduce the environmental impact of development

GREEN STAR-RATED BUILDINGS IN THE CBD CURRENTLY INCLUDE:



PORTSIDE, 1 BUITENGRACHT 5-star Green Star SA; achieved in February 2015 (67 points) Sustainable building features:

- Provision of 42 electric vehicle charging points • 99.3% of the entire facade is
- designed for disassembly to be easily reused or recycled
- Over 90% of occupied spaces. are designed to have HVAC diffusers (air conditioning/heating units) turn off when the space is unoccupied
- 99.98% of all light fittings are LED Rainfall, HVAC bleed and grev
- water is harvested, treated and reused for toilets, urinals and HVAC cooling tower make-up water.



THE TOWERS, 2 HEERENGRACHT 2-star Green Star SA; existing building performance pilot. achieved in March 2015 (19 points) Sustainable building features:

- Efficient building management policies and procedures
- Sustainable grounds-keeping
- Conducting of occupant surveys and taking of thermal comfort measurements
- Solid waste management.

www.abcsa.ora.za

IN CONCLUSION Future reports and projects

Apart from the projects outlined in this report — many of which are ongoing — several more projects that would improve the way the Cape Town CBD functions and is experienced are on the cards for implementation during the next five years by the City of Cape Town and key partners such as the publishers of this report, the Cape Town Central City Improvement District (CCID). Examples follow of the type of "blue sky" thinking that is currently either in planning or pilot stage, and future editions of this report will regularly feature updates.

PUBLIC SPACE MANAGEMENT

The City of Cape Town is researching viable models and best practice international examples to optimise public spaces and pedestrian thoroughfares in Cape Town, and is currently in the planning phase of a pilot project to begin early 2016 in the Central City in conjunction with the CCID. Focusing on the development first and foremost of strong public-private partnerships, the pilot project will concentrate on infrastructural improvement and beautification designed to maximise both the economic opportunities for formal and informal retailers that derive a living within and alongside these spaces, as well as the visitor experience. If successful within the CBD, it is envisaged that the model produced will be implementable in public spaces across the metropole.

WAYFINDING, MAPS AND PRECINCT IDENTIFICATION

The CCID is continually investigating the most innovative ways in which to deliver effective

signage and wayfinding devices that not only assist the public, but that can promote and brand the Central City as a destination in its own right, with precincts of distinct "neighbourhoods" offering a variety of unique business, investment, employment, lifestyle and visitor opportunities.

INCREASING RESEARCH AND SURVEYS AROUND ECONOMIC DEVELOPMENT

The publishers of this report, together with the key research partners with which it collaborates annually, will continue to explore new avenues of research and data collection to enhance its growing base of knowledge and information, vital not only to the day-to-day management and monitoring of the Central City and its business environment, but to continue to stimulate and drive investment confidence through the provision of the facts.

We look forward to including updates on these and other projects in the 2016 report.

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Annual Report 2014/15

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Cape Town International Convention Centre 2015 Integrated Annual Report

Cape Town International Jazz Festival

Cape Town Opera (Lesley Liddle)

Cape Town Tourism (Marisah Nieuwoudt)

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