

# Transit Ads to roll out digitally enhanced network of Powa Towas

Issued by [Provantage](#)

25 Jun 2020

[Transit Ads™](#) is once again pushing the boundaries in the commuter space, with the unveiling of a ground-breaking branding structure combining digital and large format static out of home formats in South Africa's taxi and shopping mall environments.



Powa Towas have proved to be highly successful advertising platforms and now the first '[Digital Powa Towa](#)' has been activated in Kempton Park in Ekurhuleni, ahead of the roll-out of a network of these structures across the country, with Bloemfontein, Soweto, the province of KwaZulu-Natal, Rustenburg, Port Elizabeth and Nelspruit the next centres to receive them.

## Dual format advertising

Digital Powa Towas measure 12 metres in height, are highly visible, and offer advertisers the opportunity to brand 152m<sup>2</sup> of high impact space in strategically-selected, bustling commuter traffic flow areas.

With growing transport development taking place in the country, large internodal commuter hubs are being created where various modes of transport converge and disperse. These hubs include retail and banking and are a captive environment for targeting consumers when they are most open to advertising messaging, and when they are most prone to retail activity.

Within this environment, Digital Powa Towas offer a media opportunity that delivers cost-effective impact and exposure to a large commuter audience - an audience that is extremely brand, product and price-savvy.

"With our Powa Towas, the client has complete ownership of the screen and the concept is a combination of static and digital within the commuter space," says Shamy Naidu, Transit Ads executive. "The static element helps with brand affinity and awareness, whilst the digital screen allows for content, product and price, education opportunities, etc. So, the focus is on branding performing a dual role and also introducing new and innovative ways to increase our digital footprint in the

commuter space.”

This commuter space has become increasingly attractive.

### SA commuter snapshot

According to the most recent [National Household Travel Survey](#) conducted by Statistics SA, roughly 66% of South Africa’s commuting population makes use of public transport, including travelling by taxi, bus and train. Approximately 68% of that public transport segment use taxis and have an average daily dwell time of 44 minutes.<sup>1</sup>

Further, in total, South Africa has a total public transport commuter base – excluding the Gautrain and air travel – in excess of 21 million and that number looks set to increase, thanks to increasing urbanisation.



### Urbanisation

According to research conducted by [Transit Ads](#), the world’s urban population is expected to increase by two-thirds by 2050, and here are a few other numbers and facts to note:

- 90% of this urban growth will take place in Africa and Asia
- 20% of the world’s urban population will be living in African cities
- South Africa’s urban population is growing larger and younger
- 70% of South Africa’s population will be living in an urban area by 2030

This makes a strong case for brands and advertisers to consider transit media as a communication platform, as it is a proven and effective tool in reaching consumers across the entire LSM spectrum.

“Transit media also offers specific geographical focus, targets economically-active consumers, is situated in captive environments with long dwell times, produces repetitive audiences, is an incredibly cost-effective above-the-line alternative, and guarantees exposure, with no channel hopping,” says Naidu. “That’s a compelling proposition.”

Lastly, consider this number: approximately four million taxi trips to work are made every day in South Africa, with more than half of those taking place in Gauteng.

Whilst the commuter environment is expected to evolve and develop, as the needs of the population change, what won’t diminish is the attractiveness of this environment, its dynamism, and the key elements listed above, making for a sure bet

for brands and advertisers.

## About Transit Ads

Transit Ads™, a division of Provantage Media Group, is a leading transit media specialist company. Transit Ads offers advertisers unprecedented reach, high frequency and geographical visibility to an audience that is captive, experiences long dwell times and is open to advertising messaging.

For more information, contact Hugh Wilson on 0861 776 826 or [hugh@provantage.co.za](mailto:hugh@provantage.co.za). Visit [www.transitads.co.za](http://www.transitads.co.za), [@TransitAds](https://twitter.com/TransitAds) on Twitter, or [Transit Ads](#) on LinkedIn.

1. <http://www.statssa.gov.za/publications/P0320/P03202013.pdf>

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