

Slight dip in new car sales

By [Henrie Geysers](#)

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The South African new vehicle market was down 2% on August but slightly stronger than September last year according to the National Automobile Association of South African (Naamsa).



During September 55 111 new vehicles were sold with VW Polo and VW Vivo dominating the passenger car market and Toyota Hilux leading the light commercial section.

Ford Motor Company of South Africa outperformed the export market with a growth of 8% over the previous month compared to 6% growth by the rest of the market.

The Ford Ranger, in particular showed strong growth with 1272 sold locally and 3378 exported during September. In the passenger car market the Figo again performed well with 1179 units sold. Mazda BT-50 sales grew 43% during September, only its second full-month of sales since launch

Equally, while the passenger car market slowed 2% on August, FMCSA car sales grew 5% driven by yet another strong Figo month (1179 units sold).

September sales were again strongly boosted by government and car rental company sales.

The top performing new passenger vehicles were:

1. WWPolo Vivo 2587
2. WWPolo 2233
3. Toyota Etios 1736
4. Toyota Corolla 1383
5. BMW 3-Series 1226
6. Ford Figo 1179
7. ChevSpark 1011
8. Toyota Fortuner 967
9. WWPolo Vivo Sedan 799
10. ChevSonic 725

The top performing light commercial vehicles were:

1. Toyota Hilux2813
2. CHEVUtility 1411
3. Nissan NP200 1380
4. Ford Ranger 1272
5. Toyota Quantum 1 161
6. Isuzu KB 1 158
7. Nissan NP300 Hardbody 960
8. VW Amarok 483
9. Mazda BT-50 257
10. Toyota Landcruiser PU 201

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