Alcatel-Lucent, Tunisiana partner to provide broadband services across Tunisia

Tunisiana, a provider of wireless communications services in Tunisia, and Alcatel-Lucent have announced a four-year agreement to build a wireline broadband access network that will bring high-speed internet access and high-quality voice and video services to millions of Tunisian consumers and business customers.

To support Tunisiana, part of the Qtel Group, in building its nationwide wireline access network, Alcatel-Lucent is providing a complete network solution - including designing, building, managing and maintaining the network. Tunisiana plans to launch commercial services beginning in 2013.

What's the deal?

Included in the package are Alcatel-Lucent's market-leading gigabit passive optical networking (GPON) and VDSL2 broadband access products, which will provide Tunisian households with high connection speeds and reliable services.

On top of its fixed access products, Alcatel-Lucent provides elements of its Motive customer experience solution (CXS): the Motive Network Analyzer which ensures high-quality network performance through its advanced troubleshooting capabilities, and the Motive Home Device Manager which allows service personnel to remotely manage a wide range of broadband devices in customers' homes.

Hatem Mestiri, CTO of Tunisiana said, "Our mobile customers have come to expect a very high level of service quality and innovation. As we considered the challenges of building and managing a wireline network, we sought a solution that is as efficient as possible and keeps complexities to a minimum. Alcatel-Lucent's expertise in providing network solutions as well in the management of those networks has been demonstrated over many decades and made them the best choice for Tunisiana, making sure we can meet the needs and expectations of both existing and new customers."

Faical Haffoudhi, country manager of Alcatel-Lucent Tunisia, Morocco and Mauritania said, "Our agreement with Tunisiana provides an exciting opportunity for Alcatel-Lucent to build a completely new wireline access network in a country that is experiencing a rapid adoption of new communications technologies. Tunisiana will be able to provide its customers with the highest service quality at all times, thanks to the unique combination of Alcatel-Lucent's fixed access assets and our proven expertise in customer experience."

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