

### Salary quandaries and resignation rules



2 Aug 2013

Today's issues are really about dealing with very uncomfortable conversations that we've all probably had to have in our work careers. Here are some hints on how to tackle resigning and asking for an increase. Hope they help! I don't want to burn bridges.

#### Resigning gently

I've just accepted an amazing job and now I have to tell my boss that I'm leaving. How do a resign in a way that won't burn bridges and doesn't make me look like the bad guy? They've been really good to me and I want to tell them gently. - Keegan

Dear Keegan,

Thank you for your question. The fact that you are worried about letting down your current employer is admirable and shows a lot about your character. However, in order to do it as smoothly as possible you need to take emotion out and be as professional as possible. Call a meeting with your direct manager and in your meeting you can formally thank them and resign.

The content of your meeting can go something like: "Firstly I would just like to thank you for all your support and motivation and teaching me so much. I have loved working here and grown immensely. However, I've been offered an incredible opportunity which I've accepted and I would formally like to hand in my resignation. I have a written resignation letter here which I will leave with you. I would like to assist as much as possible with training someone to take over from me and I will make sure that everything has been taken care of before I leave, as I do not in any way want to leave on a bad note." (Discussion) "Thank you so much for your time."

It is very important that you have a written resignation letter that you give to your manager, you can even follow it up with an email version so that you have back-up should they decide to not pay you etc.

A respectful boss will appreciate your honesty and professionalism and it should go rather smoothly.

Good luck!

### Overpaid or underpaid, so confused!

I'm very confused about my salary. I've been asking around and people in the same

# role as me are earning far more than me. Is it me, my company or the job I'm in? - Pearl

Hi Pearl,

Thank you for your question. Salary is always a difficult one as there isn't really a standard across industries and companies. There will always be a general bracket and you may fall in the lower or higher end depending on the size of your company, your level of responsibility, your experience and your qualifications. What often happens is that a company will look at your current salary and, if they want to hire you, will increase that by 10%-15%, depending again on the role and your experience.

In this case you may fall completely out of the bracket that they had in mind, either too much or too little, and hence the discrepancy between you and your colleagues salary. A lot of companies, however, are very fair and will put all their account managers, for example, on the same salary regardless of their previous salary. If you are feeling drastically underpaid, I would suggest doing as much research as possible with concrete facts.

There are myriad of salary surveys online e.g. <a href="www.mywage.co.za">www.mywage.co.za</a>; <a href="www.payscale.com">www.cji.co.za</a>. Have a look at these and gauge realistically what you should be earning. You can then approach your employer with the details and ask if they would consider increasing your salary to put you more in line with the market. Be sure not to do this in a threating or intimidating way, but respectfully and honestly, else you may run the risk of merely annoying your employer.

Good luck and I hope you get what you're looking for.

## Always love what you do! Juliette

Email your questions for publication on Bizcommunity to <u>careerquestions@bizcommunity.com</u>.

#### Please note:

- To see your questions answered in the BizCareers Column, please word your recruitment, job or career queries carefully, paying special attention to spelling and grammar.
- Answers and advice provided will be based on your questions/industry issues, so the more complete and the more accurate your questions, the better. Answers will only be provided through Bizcommunity.com and not as direct responses from Juliette Atwell.
- The answers provided to questions submitted by readers will be based on the content of questions themselves, current recruitment practices and current legislation in force at the time of writing, and are intended as advisory only and such advice is provided in good faith.
- Readers' questions are submitted on the basis that neither Juliette Attwell, Recruit Group, Bizcommunity.com, their management nor associates may be held liable in any manner whatsoever for any consequences that might result from the correspondence following the advice provided. Juliette Attwell, Recruit Group, Bizcommunity.com, their management or associates shall under no circumstances be held liable for any error in responses provided in this column as to the references of the candidate, relating to his or her qualifications, skills, personality and experience; as to the compliance with the various legal and medical requirements relating to the performance, by the candidate, of his or her work, or any consequence whatsoever connected to the use of false/incomplete information.

### ABOUT JULIETTE ATTWELL

Juliette Attwell is Head of Marketing & Operations at Recruitgroup. Recruitgroup has won Careerjunction Recruiter of the Year in 2010, 2012, 2013 and 2014 as well as Fast Growth Business of the Year at the National Business Awards 2014. Juliette holds a Boom-Honours in Marketing Management and is the resident "agony aunt" on the BizCareers Column, she was also a finalist in the Top Young Executive at the National Business Awards 2014. View my profile and articles...

For more, visit: https://www.bizcommunity.com