

## Visa partners with SA Tourism to promote SA

Visa and South African Tourism have signed an agreement that will see the two organisations working closely together to promote the country's tourist attractions to an international audience. The 'South Africa and Visa Welcomes You' campaign will look to amplify SA Tourism's existing efforts to promote South Africa as a travel destination for tourists - and promote the use of Visa cards by visitors.

Mandy Lamb, country manager for Visa in South Africa, said the agreement was a natural progression in the company's existing role in the global tourism industry. "South Africa remains a firm favourite among tourists from various parts of the world because of the country's diverse tourist attractions. As a major contributor to South Africa's gross domestic product, the tourism sector is key to unlocking economic growth and our aim is to put efforts behind articulating South Africa's advanced electronic payment network, which supports payments by Visa cards."

### Tourist inflow from Africa

Visa's latest 'Tourism Outlook: South Africa' report, released in September, showed that tourist arrivals to South Africa rose 3% in 2011 despite tough global economic conditions. There has been a notable increase in the number of tourist inflows from neighbouring African countries such as Angola, Mozambique and one of Africa's economic powerhouses, Nigeria. The Visa and SA Tourism alliance will also look at further strengthening inflows from emerging markets such as China and India and traditional markets like the United Kingdom, United States and Germany.

Phumi Dhlomo, regional director for Africa at SA Tourism, said the alliance would see the two organisations combining their strengths to promote South Africa as the destination of choice and provide useful tips to tourists on how to manage their travel expenses safely and conveniently. "Our relationship with Visa is of a symbiotic nature, and we see it as a long-term venture that will benefit the South African economy and position the country as Africa's prime tourist destination."

Over the coming months Visa and SA Tourism will embark on a variety of activities geared towards promoting tourism and showing the convenience of card usage while in South Africa. The two entities plan to support the retailers' end of year sales in January 2013 with point of sale visibility and card activation campaigns to drive visitors in-store. This will be used as a platform to promote the South African retail sector during the Africa Cup of Nations (AFCON).