# BIZCOMMUNITY

# Magazines ABC Q4 2021: Signs of life for magazines?

By Danette Breitenbach

or in Q2, the Audit Burgeou of Circulation (ABC) of Couth Africale Q4,0004 from a f

From a shout in Q2, to a whisper in Q3, the Audit Bureau of Circulation (ABC) of South Africa's Q4 2021 figures for magazines are like the sound of a soft rain. And just maybe this rain will start to bring magazines back to life.



The figures may have remained static or at a minimum increase, but they are there, and consistently so, while the categories appear to have sorted themselves out after the bloodletting of the past year.

"After substantial declines in 2020, there appears to be some stabilisation in the consumer magazine category with distribution numbers from 1,361,613 in Q3 2021 to 1,312,636 in Q4 2021 - a difference of 48,977," says the ABC.

However, the *Clicks Clubcard* magazine has seized print in favour of digital, and this has drastically impacted the Custom Magazine distribution category's figures negatively.

But, says the ABC, this is balanced by some good news. "Business-to-business publications is the hero of this quarter with growth of 7% quarter-on-quarter from 808,407 to 867,338, while the Free Magazine category is also up with 1% from Q3 2021, a growth of 502 in distribution."

## **Consumer magazines**

Unlike Q3 where consumer magazines reflected very little increases as many magazines changed their reporting status, Q4 had pockets of good news in nearly every sector in this category.

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Often, as in Q3, where there were no increases, there was a reporting change. The best sector was Sport & Hobby sector with three magazines out of five showing an increase over the previous quarter.

Publications that had an increase over the previous quarter in excess of 10% include *The Big Issue, Farmer's Weekly, Marktoe, Visi, Bike SA, Magnum* and *Cape Etc.* 

While there were some good gains in the prior year, most magazines showed a reporting change status.

Arts, Culture and Heritage						
Publication	Period	Frequency	Free circulation	Total circulation	%change quarter	%change year
Jewish Life	Oct -Dec	Mtly	8,120	8,120	1.8%	36.0%
Val de Vie Magazine:	Oct -Dec	2xA	0	No Submission		Reporting Change
Business and News		1	1		1	4
Business Brief:	Oct -Dec	AtM	2,513	32,088	0.3%	Reporting Change
Financial Mail	Oct -Dec	Wkly, Fr	2,500	12,759	1.6%	9.5%
Finweek	Oct -Dec	F	0	Ceased Publishing		
Forbes Africa:	Oct -Dec	AtM	4,548	10,304	Reporting Change	Reporting Change
SA Real Estate Investor Magazine	Oct -Dec	Mtly	16,720	16,720	-2.5%	8.3%
The Big Issue Magazine	Oct -Dec	Mtly	134	7,135	38.4%	New Member
Conservation and Wildlife		1	1			
African Birdlife:	Oct -Dec	AtM	846	6,084	Reporting Change	Reporting Change
Entertainment				•		
Eat Out	Jan -Dec	Ann	0	Reporting Change		
TV Plus (Afrikaans)	Oct -Dec	F	0	13,171	-0.9%	-12.3%
TVPlus (English)	Oct -Dec	F	0	3,439	-11.7%	-33.6%
Family Interest		1	1		1	4
Huisgenoot	Oct -Dec	Wkly, Th	6,551	129,825	-0.4%	-7.0%
LIG	Oct -Dec	11xA	400	17,552	Changed Frequency	22.1%
Plus 50 :	Oct -Dec	6xA	716	5,783	Reporting Change	Reporting Change
The Crest:	Oct -Dec	7xA	12,763	12,763	2.6%	Reporting Change
The Ridge:	Oct -Dec	8xA	16,121	16,121	-1.0%	Reporting Change
You	Oct -Dec	Wkly, Th	6,753	68,911	1.4%	-5.3%
Farming		<b>I</b>	1		1	
Farmer's Weekly	Oct -Dec	Wkly, Fr	0	6,912	14.6%	-5.8%
Grond tot Mond:	Oct -Dec	Q	4,921	7,016	Reporting Change	Reporting Change
Landbouweekblad	Oct -Dec	Wkly, Th	0	12,559	-24.2%	-29.2%
Landbouweekblad Vee:	Oct -Dec	Ann	0	No Issue		Reporting Change
Marktoe!	Oct -Dec	Mtly	10,883	10,883	13.7%	6.4%
Veeplaas.	Oct -Dec	11xA	2,072	7,154	-7.2%	-1.8%
Health & Wellbeing		1			1	4
Grow to Eat:	Oct -Dec	3xA	2,377	11,104	Reporting Change	Reporting Change
Odyssey Magazine.	Oct -Dec	Q	2,445	4,060	No Issue	Reporting Change
Home		1	1	L	1	
Conde Nast House & Garden	Oct -Dec	Mtly	3,271	11,923	-12.3%	-6.1%
EasyDIY:	Oct -Dec	-	1,604	6,233	-12.0%	Reporting Change
Food&Home Magazine	Oct -Dec	Mtly	0	Resigned		New Member
Idees/Ideas	Jul -Dec		0	Reporting Change		
Lose It,:	Oct -Dec		0	10,999	-29.4%	Reporting Change
SA Home Owner	Oct -Dec		3,308	22,528	-1.1%	-1.1%
Sarie Kos / Food:	Oct -Dec		0	18,808	-2.5%	Reporting Change

The Gardener / Die Tuinier	Oct -Dec	Mtl∨	3,837	22,415	-15.0%	-9.8%
Tuis Home:	Oct -Dec		1,961	73,088	-3.5%	Reporting Change
Visi:	Oct -Dec		0	12,038	10.5%	Reporting Change
Leisure			-			1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1
Let's Braai / Kom ons Braai (former The Ultimate Braai	) Jul -Jun	Ann	110	7,671	0.0%	-45.2%
Silver Digest :	Oct -Dec		5,915	5,915	-0.2%	Reporting Change
Male			-,			<u>                                      </u>
GQ:	Oct -Dec	5xA	1,639	4,917	-8.5%	Reporting Change
Popular Mechanics	Oct -Dec		904	12,139	-1.8%	-12.3%
Very Interesting (former Braintainment):	Oct -Dec		1,731	10,215	Reporting Change	Reporting Change
Motoring	001 200		.,, .		r toportang ontango	i toporting oridingo
Bike SA	Oct -Dec	Mtly	3,270	16,643	20.4%	33.8%
Car	Oct -Dec		9,623	43,067	-2.1%	-3.5%
Driven Magazine	Oct -Dec		14,112	14,112	1.6%	14.9%
TOPGEAR SOUTH AFRICA	Oct-Dec		0	No Submission	1.070	New Member
Parenting	OCI-DEC	IVU y	0			
Baba & Kleuter	Oct -Dec	0	190	11,375	New Member	New Member
Baba & Kleuter.	Dec -Dec	-	0	Reporting Change	Reporting Change	
Babys and Beyond:	Oct -Dec		6,892	9,149	Reporting Change	Reporting Change
Your Pregnancy and Baby	Oct-Dec		1,907	7,035	New Member	New Member
Your Pregnancy.	Jul -Dec	AtM	0	Reporting Change	Resigned	New Merriber
Pets	Jui -Dec	Auvi	0	Reporting Change	Resigned	
Animaltalk	Oct -Dec	MHV	70,496	73,783	8.5%	14.4%
Dog Directory		Ann	242	8,160	0.0%	Changed Cycle
Sport and Hobby	Jui -Juii	AIII	242	0,100	0.078	Changed Cycle
Compleat Golfer	Oct -Dec	N/Hx	1,688	6,263	1.6%	12.1%
			1,000		1.0 %	12.1%
Kick Off	Oct -Dec	-	1,831	12,579	-3.6%	-19.3%
Magnum:	Oct -Dec	8xA	0	11,228	30.5%	Reporting Change
SARugby	Oct -Dec	Mtly	1,381	13,255	-0.4%	-35.5%
Wildland Magazine	Oct -Dec	Mtly	2,371	64,025	3.3%	28.0%
Travel, Tourism & Hospitality	-					-
Cape Etc:	Oct -Dec	3xA	4,525	7,046	33.4%	Reporting Change
Getaway	Oct -Dec	Mtly	2,439	16,250	-0.7%	-13.5%
go! Drive & Camp and Weg! Ry & Sleep:	Oct -Dec	AtM	0	30,871	-4.5%	Reporting Change
Travelldeas.	Jul -Dec	AtM	0	Reporting Change	Resigned	
Weg / Go Platteland:	Oct -Dec	Q	0	20,309	-11.2%	Reporting Change
Weg/Go:	Oct -Dec	AtM	0	49,369	-2.0%	Reporting Change
Woman's General						
Fairlady:	Oct -Dec	AtM	1,817	35,916	-8.7%	Reporting Change
Garden & Home Magazine	Oct -Dec	Mtly	2,511	15,504	New Member	New Member
Glamour,:	Oct -Dec	Q	4,212	12,197	-2.5%	Reporting Change
Kuier	Oct -Dec	F	0	69,226	3.8%	-11.7%
Sarie:	Oct -Dec	AtM	1,927	65,680	1.8%	Reporting Change
True Love:	Oct -Dec	AtM	0	16,877	-7.7%	Reporting Change
Women & Home Magazine	Oct -Dec	Mtly	3,963	28,216	0.5%	New Member
Woman's Special						
Wedding Guide	Jul -Jun	Ann	0	Changed Cycle	Changed Cycle	
Youth			·			
Barbie Magazine	Oct -Dec	Mtly	234	6,349	-2.8%	Reporting Change
Barbie Magazine.		6Wk	0	Reporting Change	Reporting Change	
Careers Magazine	Oct -Dec	Mtly	0	No Submission		New Member
Very Interesting Junior	Oct -Dec	-	1,438	8,800	-23.2%	-58.1%

#### **B2B** magazines

As so often, this category is a shining light. Over half the magazines in this category had an increase in the previous quarter. The best performing sector was Engineering – other with six of its eight magazines reflecting an increase over the

previous quarter (with the other two showing a reporting change).

Sectors that reflected no increases in the previous quarter were Architecture, Communications and Hospitality, Catering & Tourism.

Generally, however, there were positive increases in the prior year, but many magazines still showed a reporting change status.

Standouts include SA Graan / Grain, The Specialist Forum Journal, and Pharmacy Magazine (former Frontshop).

Agricultural						
Publication	Period	Frequency	Free circulation	Total circulation	%change quarter	%change year
OVK Nuus/News:	Oct -Dec	4xA	5,125	5,125	Reporting Change	Reporting Change
SA Graan / Grain	Oct -Dec	Mtly	20,552	20,552	30.6%	29.4%
SABI Magazine:	Oct -Dec	AtM	831	831	-3.0%	Reporting Change
Stockfarm	Oct -Dec	Mtly	1,698	6,857	-10.7%	8.9%
Wineland	Oct -Dec	Mtly	3,141	3,229	0.6%	-0.6%
Architecture						
earthworks:	Oct -Dec	Q	6,995	7,374	Reporting Change	Reporting Change
Floors in Africa:	Oct -Dec	7xA	12,110	12,110	-2.5%	Reporting Change
Leading Architect & Design:	Oct -Dec	AtM	7,158	7,205	-4.8%	Reporting Change
SABuilding Review:	Oct -Dec	Ann	6,163	9,614	Reporting Change	Reporting Change
Timber IQ:	Oct -Dec	AtM	5,800	5,800	-3.8%	Reporting Change
To Build:	Oct -Dec	3xA	5,866	9,896	Reporting Change	Reporting Change
Walls & Roofs in Africa:	Oct -Dec	7xA	12,110	12,110	-2.5%	Reporting Change
Automotive						
Road Ahead, The	Jan -Dec	Q	0	Reporting Change	Resigned	
Civil Construction						
Civil Engineering	Oct -Dec	11xA	15,112	15,129	1.5%	-0.1%
Concrete Trends	Jan -Dec	Q	0	Reporting Change		
Construction Review.	Jul -Dec	AtM	0	Reporting Change		
Construction World	Oct -Dec	Mtly	13,825	13,825	6.0%	29.3%
IMESA	Oct -Dec	11xA	11,787	11,787	-0.6%	78.4%
Spec Handbooks:	Oct -Dec	Ann	7,992	7,995	Reporting Change	Reporting Change
Communications	1	T	r	1	I	
NexMedia	Jul -Jun	4xA	57,025	57,025	0.0%	33.4%
SAProfile:	Oct -Dec		7,474	9,511	Reporting Change	Reporting Change
Service	Oct -Dec	Q	4,946	4,946	New Member	New Member
The Gapp Magazine:	Oct -Dec	AtM	0	No issues		Reporting Change
Electrical Engineering		1				
Electricity & Control	Oct -Dec	-	11,338	11,338	7.2%	29.8%
ESI Africa		Q	2,591	2,591	0.0%	No Submission
Sparks Electrical News	Oct -Dec	Mtly	12,072	12,072	8.3%	30.6%
Engineering - Other						

Capital Equipment News	Oct -Dec	Mtly	10,753	10,753	9.1%	33.6%
Dataweek	Oct -Dec	Mtly	2,820	2,820	11.6%	0.0%
MechChem Africa:	Oct -Dec	AtM	8,042	8,042	Reporting Change	Reporting Change
Motion Control:	Oct -Dec	Q	2,008	2,008	4.9%	Reporting Change
Plumbing Africa	Oct -Dec	Mtly	9,621	9,732	12.7%	28.6%
Refrigeration and Airconditioning	Oct -Dec	Mtly	6,986	7,004	6.6%	-5.2%
SA Instrumentation & Control	Oct -Dec	Mtly	4,106	4,106	9.4%	0.7%
Water & Sanitation Africa:	Oct -Dec	AtM	6,929	6,929	Reporting Change	Reporting Change
Health and Wellbeing	I					
Fire Protection:	Oct -Dec	Q	223	830	-11.5%	Reporting Change
Hi-Tech Security Solutions	Oct -Dec	8xA	4,115	4,115	12.3%	6.2%
International Dentistry Africa Edition	Jul -Dec	AtM	0	Reporting Change	Resigned	
MDR Medical Desk Reference	Jan -Dec		0	Reporting Change		
Medical Chronicle	Oct -Dec		24,526	24,526	-6.1%	199.5%
MMS	Oct -Dec	Mtly	274	2,046	-52.4%	-25.6%
Modern Medicine Magazine:	Oct -Dec	AtM	3,512	4,123	Reporting Change	Reporting Change
SHEQ Management	Jul -Dec	AtM	0	Reporting Change	No Submission	
South African Pharmaceutical & Cosmetic Review	Oct -Dec	11xA	3,036	3,046	-5.1%	8.7%
The Specialist Forum Journal	Oct -Dec	11xA	21,611	21,611	48.8%	170.3%
Hospitality, Catering and Tourism		Γ				1
Explore South Africa.	Jan -Dec	Q	0	Reporting Change	Resigned	
Meetings:	Oct -Dec	AtM	4,998	4,998	Reporting Change	Reporting Change
The Meetings & Event Planner (former SA Conference Directory):	Oct -Dec	Ann	5,319	5,319	Reporting Change	Reporting Change
Industry		T				
Analytical Reporter:	Oct -Dec	AtM	5,663	5,663	-9.7%	Reporting Change
Cold Link Africa:	Oct -Dec	AtM	4,208	4,221	-25.2%	Reporting Change
Eastern Cape Business	Jul -Jun	Ann	4,942	4,942	0.0%	-48.5%
Free State Business, :	Oct -Dec	Ann	9,938	9,938	Reporting Change	Reporting Change
Gauteng Companies	Jul -Jun	Ann	9,943	9,943	0.0%	1.1%
Industrial Buyer:	Oct -Dec	AtM	8,823	8,830	7.7%	Reporting Change
Jewellers' Network Directory:	Oct -Dec	Ann	3,267	3,267	Reporting Change	Reporting Change
KwaZulu Natal Business	Jul -Jun	Ann	9,941	9,941	0.0%	1.8%
Lighting in Design:	Oct -Dec	Q	5,583	5,583	Reporting Change	Reporting Change
Limpopo Business.,:	Oct -Dec	Ann	9,937	9,937	Reporting Change	Reporting Change
LINKED by Jewellers Network	Jul -Jun	Q	2,926	2,926	0.0%	No Submission
Mpumalanga Business.,:	Oct -Dec	Ann	9,945	9,945	Reporting Change	Reporting Change
North West Business	Jul -Jun	Ann	9,944	9,944	0.0%	No Submission
Northern Cape Business	Jul -Jun	Ann	4,943	4,943	0.0%	-48.6%
Opportunity (Exploring Business Prospects in SA)	Jul -Jun	Q	9,926	9,926	0.0%	No Submission
Resource:	Oct -Dec	Q	5,356	5,365	Reporting Change	Reporting Change
SA Affordable Housing:	Oct -Dec	AtM	3,652	3,652	-0.8%	Reporting Change

Smart Energy International:	Oct -Dec	AtM	2,809	2,809	9.9%	Reporting Change
South African Business:	Oct -Dec	2xA	14,933	14,933	Reporting Change	Reporting Change
South African Food Review	Oct -Dec	11xA	4,610	4,640	-6.5%	1.3%
The Responsible & Sustainable Tourism Handbook:	Oct -Dec	Ann	2,800	2,800	Reporting Change	Reporting Change
Western Cape Business,:	Oct -Dec	Ann	9,944	9,944	Reporting Change	Reporting Change
Information and Computer Technology						
Brainstorm	Oct -Dec	11xA	3,693	8,458	-2.6%	7.2%
The Margin:	Oct -Dec	Q	3,571	3,571	1.1%	Reporting Change
Management						
African Decisions:	Oct -Dec	Q	10,365	10,510	4.7%	Reporting Change
Black Business Quarterly:	Oct -Dec	Q	102,696	103,446	0.2%	Reporting Change
Blue Chip,	Jul -Jun	Q	9,307	9,307	0.0%	No Submission
FANews:	Oct -Dec	AtM	2,730	2,890	-0.9%	Reporting Change
KZN Invest:	Oct -Dec	Q	5,661	5,661	6.7%	Reporting Change
Leadership:	Oct -Dec	Mtly	47,913	48,978	No Submission	No Submission
Money Marketing	Oct -Dec	Mtly	8,071	8,077	-6.5%	-5.9%
Top Women in Business & Government:	Oct -Dec	Ann	13,610	13,610	New Member	New Member
Mining & Quarrying						
African Mnes Handbook:	Oct -Dec	Ann	1,239	1,972	Reporting Change	Reporting Change
African Mning Brief:	Oct -Dec	AtM	0	Fees Outstanding	Fees Outstanding	Fees Outstanding
African Mining Inc. Mining Mirror	Oct -Dec	11xA	22,544	22,655	-4.2%	121.5%
Earthbroker	Oct -Dec	Mtly	5,382	5,382	0.0%	0.0%
Engineering News & Mning Weekly	Oct -Dec		8,770	11,896	16.8%	37.3%
Inside Mining	Jul -Jun		6,158	6,158	0.0%	No Submission
Mning Review Africa.	Oct -Dec		0	Resigned	Resigned	
Modern Mining	Oct -Dec	Mtly	11,306	11,306	5.7%	43.8%
Modern Quarrying:	Oct -Dec	Q	4,884	4,884	Reporting Change	Reporting Change
Retail			1			
DIY And Industrial Trade News	Oct -Dec		10,046	10,046	3.8%	44.8%
Pharmacy Magazine (former Frontshop)	Oct -Dec		19,920	19,920	26.2%	425.3%
Supermarket and Retailer	Oct -Dec	Mtly	10,478	10,478	-4.6%	19.8%
Traders Friend,	Oct -Dec	Mtly	0	Ceased Publishing	Ceased Publishing	
Transport and Logistics						
Focus on Transport & Logistics	Oct -Dec	Mtly	0	Resigned	Resigned	
Freight News Features	Oct -Dec	Mtly	5,415	5,719	18.5%	6.8%

## **Custom magazines**

The Customs magazines category was lacklustre, as in Q3, with little movement up or down on the previous quarter. Yet, of the 15 sectors in the category, eight had magazines that showed an increase in the previous quarter.

*Jet Club* is the only magazine with a double-figure increase. There were no other standouts with other increases very incremental, ranging from 0.1% to 2.4%.

There were some good showings on the prior year for *Premier, Game & Hunt/Wild & Jag, Taste,* and *In Flight Magazine*, with a good sprinkling of reporting change status.

Farming						
Publication	Period	Frequency	Free circulation	Total circulation	%change quarter	%change year
Dairy Mail, The.	Oct -Dec	Mtly	2,248	2,253	-0.4%	-36.5%
Rooi Meis / Red Meat,	Jul -Dec	AtM	0	Reporting Change		
Wolboer / Wool Farmer:	Oct -Dec	AtM	4,864	4,866	0.0%	Reporting Change
Health & Wellbeing	1		· ·	-	1	
Fitlife.	Oct -Dec	Mtlv	1,096	24,605	-6.6%	-20.0%
Journal of Endocrinology, Metabolism & Diabetes SA:	Oct -Dec	-	1,226	1,226	Reporting Change	Reporting Change
SAPharmaceutical Journal:	Oct -Dec		6,676	6,676	Reporting Change	Reporting Change
SA Pharmacist's Assistant (SAPA):	Oct -Dec		4,909	4,909	Reporting Change	Reporting Change
South African Medical Journal	Oct -Dec		8,953	9,277	2.0%	-2.0%
Southern African Journal of Anaesthesia & Analgesia:	Oct -Dec		2,183	2,183	Reporting Change	Reporting Change
Home	OCI-DCC		2,100	2,100	reporting onlange	reporting onlange
Fresh Living :	Oct -Dec	0	7,117	38,201	Reporting Change	Reporting Change
Living Space	Oct-Dec		1,828	34,860	-5.1%	-18.2%
My Kitchen	Oct -Dec	,	2,573	54,800 67,387	-2.2%	-13.9%
	Oct-Dec	IVILIY	2,575	07,307	-2.270	-13.9%
Industry Specific		0	440.440	440.440	0.40/	Describer Observe
Forum Tydskrif:	Oct -Dec	-	149,140	149,140	-0.4%	Reporting Change
JSE:	Oct -Dec		13,570	14,415	2.4%	Reporting Change
Sea Rescue:	Oct -Dec	-	15,734	15,734	-6.6%	Reporting Change
Servamus	Oct -Dec	Mtly	75	9,018	-0.4%	-7.6%
In-flight		1	T	Γ	T	I
In Flight Magazine	Oct -Dec	-	28,584	28,584	1.1%	45.0%
Skyways	Oct -Dec	Mtly	26,466	26,468	-83.4%	-74.7%
Leisure						
Private Edition:	Oct -Dec	Q	7,997	7,997	0.1%	Reporting Change
Taste.	Oct -Dec	AtM	288	32,163	-4.5%	15.0%
Male						
Man	Oct -Dec	Mtly	2,016	42,207	-1.8%	-11.2%
Tech	Oct -Dec	Mtly	1,916	32,318	-4.5%	-25.1%
Medical and Allied Health						
Bounce (Formerly Bankmed)	Jul -Jun	3xA	0	Resigned	Resigned	
Medi - Clinic Family	Jul -Jun	Q	0	Resigned	Resigned	
Motoring	1			-	-	
Motor	Oct -Dec	Mtlv	1.640	16.165	-7.6%	-37.8%
Professional	1		.,			
Accountancy SA	Oct -Dec	11xA	58,426	58,426	0.9%	3.1%
De Rebus	Oct -Dec		18,836	18,855	-0.2%	-2.5%
The Journal Of The SAIMM	Oct -Dec		0	Changed Sector	Changed Sector	Changed Sector
Retail	COL DOO	IVRIY	0	Changed Coolor	Changed Coolor	Changed Coolor
Clicks Club Card:	Oct -Dec	01+N 4	0	Digital Only		Reporting Change
			6,905	253,163	-2.3%	-15.3%
Club Magazine Jet Club:	Oct -Dec		8,905 276,094	276,094	-2.3%	
	Oct -Dec	7XA	270,094	276,094	12.4%	Reporting Change
Sport and Hobby			07.004	00.554		
Game & Hunt/Wild & Jag	Oct -Dec	-	67,031	68,554	2.2%	24.9%
SA Hunter/Jagter:	Oct -Dec		0	33,565	-1.3%	Reporting Change
Soccer Club	Oct -Dec		1,704	43,232	-1.5%	-25.9%
Sports Club.	Oct -Dec	Mtly	2,086	80,722	0.5%	-20.9%
Travel, Tourism & Hospitality					1	1
Escapes	Oct -Dec	Mtly	893	19,396	-8.9%	-28.4%
Premier	Oct -Dec	Mtly	13,871	13,871	1.0%	29.6%
Rove SA:	Oct -Dec	2xA	4,258	9,484	Reporting Change	Reporting Change
Woman's General						
Balanced Life	Oct -Dec	Mtly	1,611	48,336	-5.2%	-19.1%
Youth						
ClubX	Oct -Dec	Mtly	2,301	73,544	-1.1%	0.0%
Kids Super Club.				65,556	-5.9%	-17.4%
Kids Super Club.	Oct -Dec		3,041			-17.4%

#### **Free magazines**

Get It (Jo'burg West), Get It (Northern Suburbs Joburg), and Get It (Pretoria) all increased over the previous quarter, while Get It (Jo'burg South) was the only magazine in this category to show a decrease over the previous quarter. The remaining five magazines in the category all remained flat on 0.0%.

*Get It (Bloemfontein)* had an over 50% increase on the prior year. Three magazines also had an increase in the prior year, but these were slight, one magazine remained on 0.0% and the rest showed losses.

Publication					
Botswana Advertiser.	Oct -Dec	Wkly, Fr	94,965	0.0%	0.0%
Get It (Ballito to Umhlanga)	Oct -Dec	Mtly	9,965	0.0%	-3.2%
Get It (Bloemfontein)	Oct -Dec	Mtly	6,890	0.0%	50.0%
Get It (Highway)	Oct -Dec	Mtly	9,828	0.0%	-0.1%
Get It (Jo'burg South)	Oct -Dec	Mtly	14,671	-0.1%	-7.8%
Get It (Jo'burg West)	Oct -Dec	Mtly	14,816	3.1%	1.6%
Get It (Lowveld)	Oct -Dec	Mtly	6,200	0.0%	6.9%
Get It (Northern Suburbs Joburg)	Oct -Dec	Mtly	14,850	0.2%	0.3%
Get It (Pretoria)	Oct -Dec	Mtly	14,657	0.3%	-1.2%

#### ABOUT DANETTE BREITENBACH

Danette Breitenbach is a marketing & media editor at Bizcommunity.com Previously she freelanced in the marketing and media sector, including for Bizcommunity. She was editor and publisher of AdVantage, the publication that served the marketing, media and advertising industry in southern Africa. She has worked extensively in print media, mainly B2B. She has a Masters in Financial Journalismfrom Wits.

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