

# Club Travel partners Cornerstone Information Systems

Club Travel has selected Cornerstone Information Systems to provide the technology to support their goal to increase top line revenue, improve operational efficiency and staff productivity, and thus grow profitability.



"The addition of reservation management and data management technologies is essential to allow Club Travel to continue offering customers the unique combination of best price and best service. A reputable, international company like Cornerstone understands and responds to the special demands of our business and their technology has seen us grow in the corporate marketplace, extending the philosophy of shared values to our clients, suppliers and stakeholders," said Club Travel MD Wally Gaynor.

"Club Travel is the type of Travel Management Company (TMC) partner that we are excited to support. Their customers have unique demands and we are confident that our technologies will help them significantly improve profitability through quality control, file finishing, process automation, document delivery, robotic ticketing and management reporting," said Kyle Moser, MD: Global Business Development for Cornerstone.

Cornerstone recently launched its new Business Intelligence application, iBank BI, on its popular data management platform, iBank. More than 250 TMCs and corporations from around the world access the SaaS based application. More than 13,000 users rely on iBank to deliver the information they need to make sound business decisions.

In January, Cornerstone's iQCX reservation management platform passed a milestone and processed more than 1,000,000 unique reservations and more than 8,000,000 reservations in total.