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Store Leader

Location: Cape Town

Job level: Mid Reference: #77274

Company: <u>Cape union mart</u>

Duties and responsibilities:

- To achieve the annual sales budget through meeting and exceeding daily and monthly budgets to ensure the sustainability of the business
- To manage and control the financial aspects of running the store to ensure store profitability.
- To adhere to merchandising standards in line with the brand requirements to ensure good product mix.
- To ensure proper stock management and control to minimise loss and to ensure product availability,?by monitoring stock related risks.
- To deliver exceptional customer service to ensure the best customer experience.
- To build excellent relationships with all relevant service providers (internal and external)
- To manage human resources effectively by recruiting, planning, and administrating payroll properly
- To inspire, motivate, develop, and hold people accountable appropriately.
- Align team members to Company culture and create fun.
- Implement all company policies and procedures.
- Maintaining health and safety practices

Behavioural requirements:

- · Honesty in dealing with cash or finances.
- · Inspirational leadership and passion
- · Taking ownership
- Building and maintaining relationships
- Innovation and ability to deal with change management.
- · Thinking adaptability
- · Delivering results and meeting customer expectations
- Follow instructions and procedures.
- Leading and supervising
- Achieving personal work goals and objectives

Minimum requirements:

- Microsoft computer proficiency
- · Clear criminal record
- · Ability to communicate effectively at all levels.

Experience:

- Minimum of five years' store management experience
- Minimum of eight years' retail experience?
- Experience in working in a large retail store with a turnover of more than R20m per annum.

Posted on 26 Feb 14:45, Closing date 26 Feb

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