

New converged solution launched in Kenya

Internet Solutions and Paynet have partnered to launch InfoConnect, a new converged solution that provides content or information to service providers through a secure, reliable and highly scalable way of delivering their services to their users or clients via the Internet Solutions managed infrastructure in accordance to the required standards.

Speaking at the launch of the service, Internet Solutions, managing director, Loren Bosch said, "Organisations face a lot of challenges while using the old way of building Virtual Private Networks using Internet Protocols. This is often insecure, costly, resource intensive, unreliable and complex to manage. The InfoConnect service will eliminate these challenges while providing very high quality connectivity service both to the service providers and their clients in this case the bank."

Banking and financial institutions are interlinked with various bureaus and institutions to access specific services and content that provides business support and continuity. By enabling companies to reduce operational costs, InfoConnect will provide organisations with the opportunity to focus their human and financial resources to on other aspects of the business.

"Kenya is growing at a significant rate through various sectors such as banking and ICT. Therefore, it is important for us to support each other through market based relationships that provide innovation, investment and adoption. These partnerships will lead to more changes that will alter the strategic direction of the industry and unleash new opportunities that will increase competition in the sector," added Ron Webb, technical director, Paynet.

Bosch also commented that the service will first be launched to the banking and financial services sector in the country.

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