

Big bet on buses and trucks

By [David Furlonger](#)

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A new vehicle assembly plant, building buses for the Putco commuter transport company, is due to start production in July. The operation, a joint venture between Putco shareholder Larimar and Italian-owned truck and bus company Iveco SA, will create up to 1,000 jobs.



A joint venture between Larimar and Iveco will see Putco's buses being built at Rosslyn outside Pretoria. Image: [Bus World](#)

The plant is on the site of a former Nissan truck plant at Rosslyn, a Pretoria industrial suburb that is also home to the BMW and Nissan car companies and to a large components supplier park.

Initial investment in Iveco SA Works (Isaw) is R800m: R200m for the building and R600m for tooling and equipment.

Managing Director Samuel Afful-Mensah says the plant will eventually have annual capacity to build 6,000 trucks and 1,000 buses. The short-term target is to reach 5,000 combined within three years.

He says 20% of buses will be for Putco. Other products will be Iveco trucks and buses, mainly for the SA market. About 20% of production will be exported.

Isaw is 40% owned by Iveco and 60% by Larimar, whose investment interests include freight transport, logistics, bus bodies, automotive engineering, truck retail and financial services. Iveco is part of the Fiat industrial group.

Its SA sales have recovered in the past 18 months, after what Managing Director Bob Lowden, who was appointed in 2012, calls an "unsustainable" performance. Compared with its performance in other emerging economies, where it is market

leader in some, he says Iveco was a speck on the horizon in SA.

However, it still has some way to go to reach Lowden's goal of 5,000 annual sales, including imports, by 2018. The company sold 621 vehicles in the first four months of this year.

Afful-Mensah says more than 80% of components for Isaw-built buses will be sourced from within SA. Chassis will be a mix of local and imported parts, but the bodies will be wholly manufactured in SA. Trucks will initially be assembled mainly from imported kits, but the company aims to reach between 20% and 30% local content within three years.

Source: Financial Mail via I-Net Bridge

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