

# Nico General to insure BlackBerry, Samsung handsets

 By [Gregory Gondwe: @Kalipochi](#)

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Malawian insurance firm, Nico General Insurance, with immediate effect, will start insuring BlackBerry and Samsung mobile phone handsets under an insurance package called Cellsure.

The arrangement comes after the insurance company entered a partnership with Airtel Malawi, where Nico General Insurance will now start insuring the phone from the point of sale.

At the recent launch of the insurance policy, Nico General's chief executive officer, Eric Chapola said that although Malawi already has insurance products for mobile phones, but the one created through their partnership with Airtel, is a special one.

He added that the current arrangement will enable them to insure the phone from the point of sale.

"The moment you buy a phone, it gets insured at that point," Chapola said, before warning the customers against carelessness.

"Cellsure will only cover accidents," he said and categorically pointed out that people should not expect their gadgets to be replaced if they damage them deliberately.

Airtel Malawi managing director, Saulos Chilima hailed the insurance cover as the final solution to give relief to consumers who own these mobile phone handsets.

"This will enable customers to get back their mobile phones when lost or stolen," said Chilima. "An insured BlackBerry and Samsung will give peace of mind and the freedom to users and enable them continue with their business when their phones have been replaced."

"Cellsure will help ease the lives of mobile phone owners as they will be assured that they will have their handsets replaced once lost or stolen," Chapola reiterated Chilima's point.

Chilima said this partnership is going to transform the whole telecommunication sector in Malawi as this is a solution to redefine the essence of BlackBerry.

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